

Form **990**  
Department of the Treasury  
Internal Revenue Service

# Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

## 2009

**Open to Public Inspection**

The organization may have to use a copy of this return to satisfy state reporting requirements

**A For the 2009 calendar year, or tax year beginning 10-01-2009 and ending 09-30-2010**

- B Check if applicable
- Address change
- Name change
- Initial return
- Terminated
- Amended return
- Application pending

Please use IRS label or print or type. See Specific Instructions.

**C Name of organization**  
GIRL SCOUTS OF THE UNITED STATES OF AMERICA

Doing Business As

Number and street (or P O box if mail is not delivered to street address) Room/suite  
420 FIFTH AVENUE

City or town, state or country, and ZIP + 4  
NEW YORK, NY 100182798

**D Employer identification number**  
13-1624016

**E Telephone number**  
(212) 852-8000

**G Gross receipts \$** 159,119,066

**F Name and address of principal officer**  
KATHY CLONINGER  
420 FIFTH AVENUE  
NEW YORK, NY 10018

**H(a) Is this a group return for affiliates?**  Yes  No

**H(b) Are all affiliates included?**  Yes  No  
If "No," attach a list (see instructions)

**H(c) Group exemption number**

**I Tax-exempt status**  501(c) ( 3 ) (insert no )  4947(a)(1) or  527

**J Website:** WWW.GIRLSGOUTS.ORG

**K Form of organization**  Corporation  Trust  Association  Other **L Year of formation** **M State of legal domicile** NY

### Part I Summary

<b>Activities &amp; Governance</b>	<b>1</b> Briefly describe the organization's mission or most significant activities GIRL SCOUTING BUILDS GIRLS OF COURAGE, CONFIDENCE, AND CHARACTER WHO MAKE THE WORLD A BETTER PLACE		
	<b>2</b> Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets		
	<b>3</b> Number of voting members of the governing body (Part VI, line 1a)	<b>3</b>	28
	<b>4</b> Number of independent voting members of the governing body (Part VI, line 1b)	<b>4</b>	28
	<b>5</b> Total number of employees (Part V, line 2a)	<b>5</b>	518
	<b>6</b> Total number of volunteers (estimate if necessary)	<b>6</b>	887,467
	<b>7a</b> Total gross unrelated business revenue from Part VIII, column (C), line 12	<b>7a</b>	1,606,375
<b>b</b> Net unrelated business taxable income from Form 990-T, line 34	<b>7b</b>		
<b>Revenue</b>	<b>8</b> Contributions and grants (Part VIII, line 1h)	<b>Prior Year</b>	<b>Current Year</b>
	<b>9</b> Program service revenue (Part VIII, line 2g)	6,067,926	6,040,928
	<b>10</b> Investment income (Part VIII, column (A), lines 3, 6, and 7d)	37,692,712	41,451,149
	<b>11</b> Other revenue (Part VIII, column (A), lines 5, 6d, 6c, 6e, 10e, and 11e)	-3,908,592	3,300,464
	<b>12</b> Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	29,561,477	29,948,662
		69,413,523	80,741,203
<b>Expenses</b>	<b>13</b> Grants and similar amounts paid (Part IX, column (A), lines 1–3)	4,056,631	6,318,826
	<b>14</b> Benefits paid to or for members (Part IX, column (A), line 4)	460,748	423,106
	<b>15</b> Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	37,276,397	40,118,616
	<b>16a</b> Professional fundraising fees (Part IX, column (A), line 11e)	0	0
	<b>b</b> Total fundraising expenses (Part IX, column (A), line 25) <b>2,000,541</b>		
	<b>17</b> Other expenses (Part IX, column (A), lines 11a–11d, 11f–24f)	44,564,214	38,661,258
<b>18</b> Total expenses—add lines 13–17 (must equal Part IX, column (A), line 25)	86,357,990	85,521,806	
<b>19</b> Revenue less expenses—subtract line 18 from line 12	-16,944,467	-4,780,603	
<b>Net Assets or Fund Balances</b>		<b>Beginning of Current Year</b>	<b>End of Year</b>
	<b>20</b> Total assets (Part X, line 16)	159,264,320	169,144,421
	<b>21</b> Total liabilities (Part X, line 26)	40,393,944	57,117,314
<b>22</b> Net assets or fund balance—subtract line 21 from line 20	118,870,376	112,027,107	

### Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including attachments and all schedules, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

**Sign Here**

\*\*\*\*\*  
Signature of officer

Florence Corsello CFO  
Type or print name and title

**Paid Preparer's Use Only**

Preparer's signature \_\_\_\_\_ Date \_\_\_\_\_

Firm's name (or yours if self-employed), address, and ZIP + 4  
GRANT THORNTON LLP  
666 THIRD AVENUE  
NEW YORK, NY 100174011

May the IRS discuss this return with the preparer shown above? (see instructions)

EVALUATION: Compressor Add-on

**Part III Statement of Program Service Accomplishments**

**1** Briefly describe the organization's mission

GIRL SCOUTING IS A NONFORMAL, EXPERIENTIAL, AND COOPERATIVE EDUCATION PROGRAM THAT PROMOTES GIRLS' PERSONAL GROWTH AND LEADERSHIP DEVELOPMENT PARTNERING WITH CARING ADULTS, GIRLS DESIGN FUN AND CHALLENGING ACTIVITIES THAT EMPOWER THEM AND RAISE THEIR VOICES WITHIN A LOCAL, NATIONAL, AND GLOBAL SISTERHOOD

**2** Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?  Yes  No

If "Yes," describe these new services on Schedule O

**3** Did the organization cease conducting, or make significant changes in how it conducts, any program services?  Yes  No

If "Yes," describe these changes on Schedule O

**4** Describe the exempt purpose achievements for each of the organization's three largest program services by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

**4a** (Code ) (Expenses \$ 27,782,716 including grants of \$ 2,114,795 ) (Revenue \$ 16,161,808 )  
 SERVICE DELIVERY TO LOCAL COUNCILS PROVIDE DIRECT CONSULTING AND TECHNICAL ASSISTANCE TO ALL GIRL SCOUT COUNCILS to ensure that girl scout programs and services are delivered effectively and consistently NATIONWIDE, AND TO GIRL SCOUTS OVERSEAS, TO ASSURE THE DELIVERY OF SERVICES TO GIRLS AND ADULTS IN ACCORDANCE WITH THE MISSION, POLICIES, AND GOALS OF THE ORGANIZATION

**4b** (Code ) (Expenses \$ 24,063,429 including grants of \$ 4,005,181 ) (Revenue \$ 34,311,569 )  
 PROGRAM DEVELOPMENT AND VOLUNTEER LEARNING RESEARCH, DEVELOP AND EVALUATE GIRL SCOUT PROGRAMS FOR GIRLS, AND TO DELIVER ADULT LEARNING OPPORTUNITIES AND PROVIDE THE NATION'S PREMIERE LEADERSHIP DEVELOPMENT EXPERIENCE

**4c** (Code ) (Expenses \$ 10,150,654 including grants of \$ 0 ) (Revenue \$ 4,869,885 )  
 COMMUNICATIONS - COMMUNICATE KEY MESSAGES ABOUT GIRL SCOUTING WHICH PROMOTES THE GIRL SCOUTS BRAND AND DISSEMINATES PUBLIC RELATIONS TOOLS AND MATERIALS FOR USE BY GIRL SCOUT COUNCILS

**4d** Other program services (Describe in Schedule O ) **See also Additional Data for Description**  
 (Expenses \$ 15,283,824 including grants of \$ 198,850 ) (Revenue \$ 7,332,579 )

**4e Total program service expenses** \$ 77,280,619

**Part IV Checklist of Required Schedules**

		Yes	No
<b>1</b>	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A <input checked="" type="checkbox"/>	Yes	
<b>2</b>	Is the organization required to complete Schedule B, Schedule of Contributors? <input checked="" type="checkbox"/>	Yes	
<b>3</b>	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I <input checked="" type="checkbox"/>		No
<b>4</b>	<b>Section 501(c)(3) organizations.</b> Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II <input checked="" type="checkbox"/>	Yes	
<b>5</b>	<b>Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations.</b> Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III		
<b>6</b>	Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I <input checked="" type="checkbox"/>		No
<b>7</b>	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II <input checked="" type="checkbox"/>		No
<b>8</b>	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III <input checked="" type="checkbox"/>		No
<b>9</b>	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV <input checked="" type="checkbox"/>		No
<b>10</b>	Did the organization, directly or through a related organization, hold assets in trust, permanent or quasi-endowments? If "Yes," complete Schedule D, Part V <input checked="" type="checkbox"/>	Yes	
<b>11</b>	Is the organization's answer to any of the following questions "Yes"? If so, complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. <input checked="" type="checkbox"/>	Yes	
	◆ Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.		
	◆ Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.		
	◆ Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII.		
	◆ Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX.		
	◆ Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X.		
	◆ Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? If "Yes," complete Schedule D, Part X.		
<b>12</b>	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI, XII, and XIII <input checked="" type="checkbox"/>		No
<b>12A</b>	Was the organization included in consolidated, independent audited financial statements for the tax year? <input checked="" type="checkbox"/>	Yes	No
	If "Yes," completing Schedule D, Parts XI, XII, and XIII is optional	Yes	
<b>13</b>	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E <input checked="" type="checkbox"/>		No
<b>14a</b>	Did the organization maintain an office, employees, or agents outside of the United States?		No
<b>14b</b>	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the United States? If "Yes," complete Schedule F, Part I		No
<b>15</b>	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the U S? If "Yes," complete Schedule F, Part II		No
<b>16</b>	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the U S? If "Yes," complete Schedule F, Part III		No
<b>17</b>	Did the organization report a total of more than \$15,000, of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I		No
<b>18</b>	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II		No
<b>19</b>	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III		No
<b>20</b>	Did the organization operate one or more hospitals? If "Yes," complete Schedule H		No

EXPLORES EVALUATION

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**Part IV Checklist of Required Schedules** *(continued)*

<b>21</b>	Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the United States on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i> . . . . .	<b>21</b>	Yes	
<b>22</b>	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i> . . . . .	<b>22</b>		No
<b>23</b>	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i> . . . . .	<b>23</b>	Yes	
<b>24a</b>	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to line 25</i> . . . . .	<b>24a</b>		No
<b>b</b>	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . . . .	<b>24b</b>		
<b>c</b>	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? . . . . .	<b>24c</b>		
<b>d</b>	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? . . . . .	<b>24d</b>		
<b>25a</b>	<b>Section 501(c)(3) and 501(c)(4) organizations.</b> Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i> . . . . .	<b>25a</b>		No
<b>b</b>	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i> . . . . .	<b>25b</b>		No
<b>26</b>	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i> . . . . .	<b>26</b>		No
<b>27</b>	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor, or a grant selection committee member, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i> . . . . .	<b>27</b>		No
<b>28</b>	Was the organization a party to a business transaction with one of the following parties? (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
<b>a</b>	A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .	<b>28a</b>		No
<b>b</b>	A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .	<b>28b</b>		No
<b>c</b>	An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was an officer, director, trustee, or owner? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .	<b>28c</b>		No
<b>29</b>	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i> . . . . .	<b>29</b>	Yes	
<b>30</b>	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i> . . . . .	<b>30</b>		No
<b>31</b>	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i> . . . . .	<b>31</b>		No
<b>32</b>	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i> . . . . .	<b>32</b>		No
<b>33</b>	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i> . . . . .	<b>33</b>		No
<b>34</b>	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i> . . . . .	<b>34</b>	Yes	
<b>35</b>	Is any related organization a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i> . . . . .	<b>35</b>		No
<b>36</b>	<b>Section 501(c)(3) organizations.</b> Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i> . . . . .	<b>36</b>		No
<b>37</b>	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i> . . . . .	<b>37</b>		No
<b>38</b>	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? <b>Note.</b> All Form 990 filers are required to complete Schedule O . . . . .	<b>38</b>	Yes	

EXCESS EVALUATION

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Part V Statements Regarding Other IRS Filings and Tax Compliance

Table with columns for question ID, question text, and Yes/No columns. Rows include 1a (113), 1b (0), 1c (Yes), 2a (518), 2b (Yes), 3a (Yes), 3b (Yes), 4a (No), 5a (No), 5b (No), 5c, 6a (No), 6b, 7a (No), 7b, 7c (No), 7d, 7e (No), 7f (No), 7g, 7h, 8, 9a, 9b, 10a, 10b, 11a, 11b, 12a, 12b.

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Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Section A. Governing Body and Management

Table with 3 columns: Question, Yes, No. Rows include: 1a Enter the number of voting members of the governing body; 1b Enter the number of voting members that are independent; 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?; 3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?; 4 Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?; 5 Did the organization become aware during the year of a material diversion of the organization's assets?; 6 Does the organization have members or stockholders?; 7a Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?; 7b Are any decisions of the governing body subject to approval by members, stockholders, or other persons?; 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following; 8a The governing body?; 8b Each committee with authority to act on behalf of the governing body?; 9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O.

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

Table with 3 columns: Question, Yes, No. Rows include: 10a Does the organization have local chapters, branches, or affiliates?; 10b If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?; 11 Has the organization provided a copy of this Form 990 to all members of its governing body before filing the form?; 11A Describe in Schedule O the process, if any, used by the organization to review the Form 990; 12a Does the organization have a written conflict of interest policy? If "No," go to line 13; 12b Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?; 12c Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done; 13 Does the organization have a written whistleblower policy?; 14 Does the organization have a written document retention and destruction policy?; 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?; 15a The organization's CEO, Executive Director, or top management official; 15b Other officers or key employees of the organization; 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?; 16b If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?

Section C. Disclosure

Table with 2 columns: Question, Answer. Rows include: 17 List the States with which a copy of this Form 990 is required to be filed; 18 Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply; 19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table; 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization.

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**Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

**Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

**1a** Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year Use Schedule J-2 if additional space is needed

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation, and **current** key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid
- List all of the organization's **current** key employees See instructions for definition of "key employee "
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if the organization did not compensate any current or former officer, director, trustee or key employee

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
See add'l data										

EXPRESS EVALUATION

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<b>1b Total</b>	3,407,688	0	581,893
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**2** Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization **62**

	Yes	No
<b>3</b> Did the organization list any <b>former</b> officer, director or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		No
<b>4</b> For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	Yes	
<b>5</b> Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		No

**Section B. Independent Contractors**

**1** Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

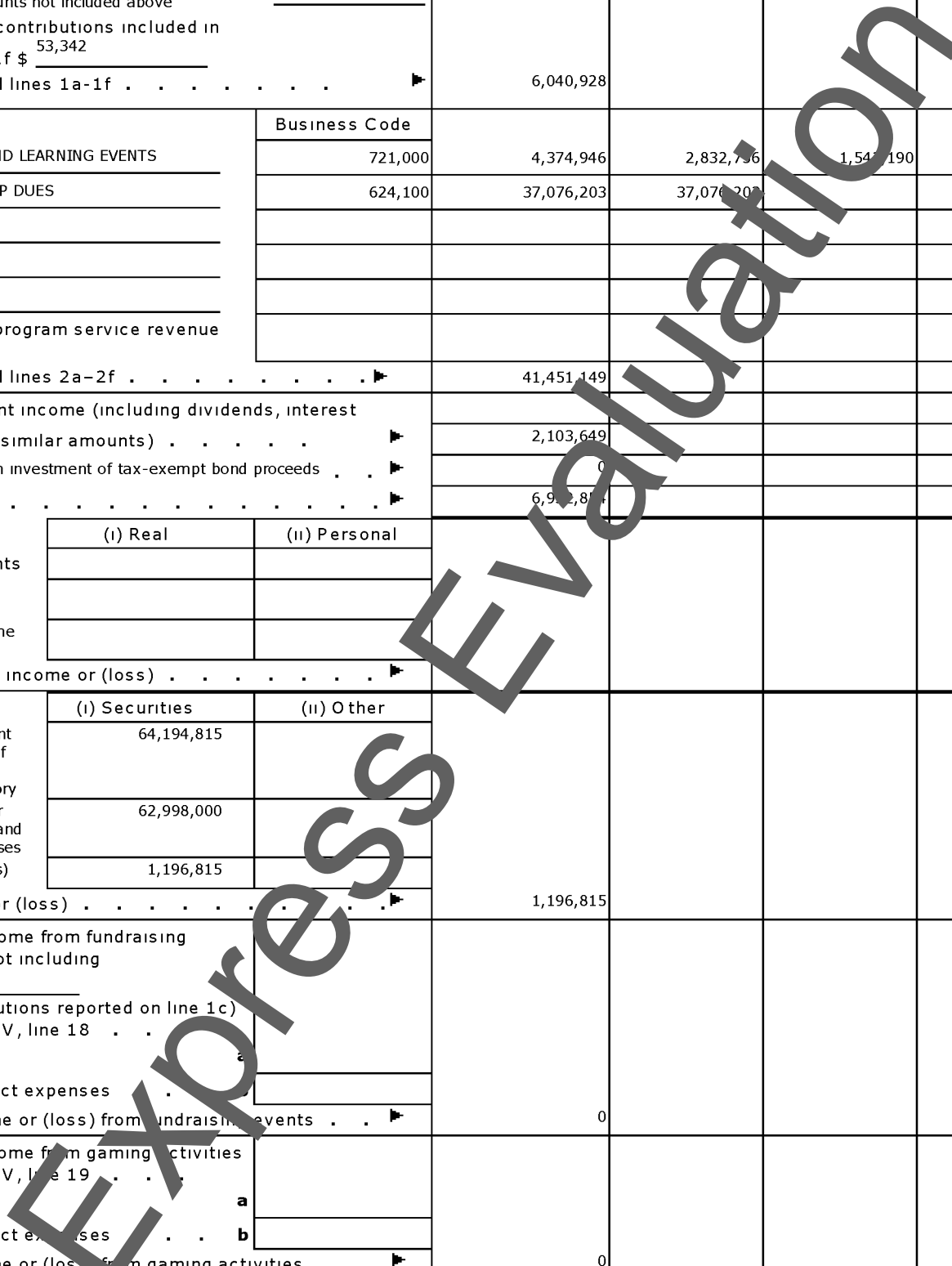
(A) Name and business address	(B) Description of services	(C) Compensation
TMA RESOURCES 1919 GALLOWS ROAD SUITE 400 VIENNA, VA 22182	TECHNICAL SERVICES	1,095,527
GRUPPO GALLEGOS 401 EAST OCEAN BOULEVARD 6TH FLOOR LONG BEACH, CA 90802	Mkting/COMMUNICAtion	1,056,746
Hogan Lovells LLP 875 Third Avenue NEW YORK, NY 10022	Legal services	957,946
The Observatory LLC 157 Silvermine Rd NEW CANAAN, CT 06840	MKTNG/COMM	956,450
Mindtree Consulting 15 Independence BLVD Suite 410 WAYNE, NJ 07059	technical services	858,666

**2** Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 in compensation from the organization **35**



**Part VIII Statement of Revenue**

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514	
<b>Contributions, gifts, grants and other similar amounts</b>	<b>1a</b>	Federated campaigns . . . . . <b>1a</b> 28,118					
	<b>b</b>	Membership dues . . . . . <b>1b</b>					
	<b>c</b>	Fundraising events . . . . . <b>1c</b>					
	<b>d</b>	Related organizations . . . . . <b>1d</b>					
	<b>e</b>	Government grants (contributions) <b>1e</b> 2,243,337					
	<b>f</b>	All other contributions, gifts, grants, and similar amounts not included above <b>1f</b> 3,769,473					
	<b>g</b>	Noncash contributions included in lines 1a-1f \$ 53,342					
	<b>h</b>	<b>Total.</b> Add lines 1a-1f . . . . . ▶	6,040,928				
<b>Program Service Revenue</b>			Business Code				
	<b>2a</b>	MEETING AND LEARNING EVENTS 721,000	4,374,946	2,832,736	1,541,190		
	<b>b</b>	MEMBERSHIP DUES 624,100	37,076,203	37,076,203			
	<b>c</b>						
	<b>d</b>						
	<b>e</b>						
	<b>f</b>	All other program service revenue					
<b>g</b>	<b>Total.</b> Add lines 2a-2f . . . . . ▶	41,451,149					
<b>Other Revenue</b>	<b>3</b>	Investment income (including dividends, interest and other similar amounts) . . . . . ▶	2,103,649			2,103,649	
	<b>4</b>	Income from investment of tax-exempt bond proceeds . . . . . ▶	0			0	
	<b>5</b>	Royalties . . . . . ▶	6,932,854			6,932,854	
	<b>6a</b>	(i) Real		(ii) Personal			
		<b>b</b>	Less rental expenses				
		<b>c</b>	Rental income or (loss)				
		<b>d</b>	<b>Net rental income or (loss)</b> . . . . . ▶				
	<b>7a</b>	(i) Securities		(ii) Other			
		<b>b</b>	Less cost or other basis and sales expenses				
		<b>c</b>	Gain or (loss)				
		<b>d</b>	<b>Net gain or (loss)</b> . . . . . ▶	1,196,815			1,196,815
	<b>8a</b>	Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c) See Part IV, line 18 . . . . . ▶					
<b>b</b>	Less direct expenses . . . . . ▶						
<b>c</b>	<b>Net income or (loss) from fundraising events</b> . . . . . ▶	0					
<b>9a</b>	Gross income from gaming activities See Part IV, line 19 . . . . . ▶						
<b>b</b>	Less direct expenses . . . . . ▶						
<b>c</b>	<b>Net income or (loss) from gaming activities</b> . . . . . ▶	0					
<b>10a</b>	a		b				
	<b>b</b>	Less cost of goods sold . . . . . ▶					
	<b>c</b>	<b>Net income or (loss) from sales of inventory</b> . . . . . ▶	22,766,882	22,766,882			
Miscellaneous Revenue		Business Code					
<b>11a</b>	ADVERTISING/SPONSORSHIP 541,800	64,185		64,185			
<b>b</b>	SOFTWARE MAINTENANCE 541,900	85,168			85,168		
<b>c</b>	GIFT SHOP SALES 453,220	20,368			20,368		
<b>d</b>	All other revenue . . . . .	79,205			79,205		
<b>e</b>	<b>Total.</b> Add lines 11a-11d . . . . . ▶	248,926					
<b>12</b>	<b>Total revenue.</b> See Instructions . . . . . ▶	80,741,203	62,675,841	1,606,375	10,418,059		



EVALUATION: Compressor Add-on

**Part IX Statement of Functional Expenses**

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
<b>1</b>	Grants and other assistance to governments and organizations in the U S See Part IV, line 21	6,318,826	6,318,826		
<b>2</b>	Grants and other assistance to individuals in the U S See Part IV, line 22	0			
<b>3</b>	Grants and other assistance to governments, organizations, and individuals outside the U S See Part IV, lines 15 and 16	0			
<b>4</b>	Benefits paid to or for members	423,106	423,106		
<b>5</b>	Compensation of current officers, directors, trustees, and key employees . . . . .	1,909,899	1,299,090	33,928	278,881
<b>6</b>	Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . . .	0			
<b>7</b>	Other salaries and wages	23,496,826	21,068,594	1,441,322	446,810
<b>8</b>	Pension plan contributions (include section 401(k) and section 403(b) employer contributions) . . . . .	4,706,676	4,214,741	435,397	66,536
<b>9</b>	Other employee benefits . . . . .	7,912,249	6,037,325	687,942	286,982
<b>10</b>	Payroll taxes . . . . .	2,092,666	1,869,767	193,612	29,587
<b>11</b>	Fees for services (non-employees)				
<b>a</b>	Management . . . . .	130,000		130,000	
<b>b</b>	Legal . . . . .	913,169		913,169	
<b>c</b>	Accounting . . . . .	474,982		474,982	
<b>d</b>	Lobbying . . . . .	307,000		307,000	
<b>e</b>	Professional fundraising See Part IV, line 17 . . . . .	0			
<b>f</b>	Investment management fees . . . . .	543,118		543,118	
<b>g</b>	Other . . . . .	12,090,915	11,914,052	31,746	145,117
<b>12</b>	Advertising and promotion . . . . .	1,134,817	1,115,592	12,555	6,670
<b>13</b>	Office expenses . . . . .	1,664,692	1,615,941	22,255	26,496
<b>14</b>	Information technology . . . . .	5,621,660	5,347,541	61,086	213,033
<b>15</b>	Royalties . . . . .	0			
<b>16</b>	Occupancy . . . . .	6,426,349	6,091,514	64,057	270,778
<b>17</b>	Travel . . . . .	2,957,980	2,841,686	47,146	69,148
<b>18</b>	Payments of travel or entertainment expenses for an federal, state, or local public officials . . . . .	0			
<b>19</b>	Conferences, conventions, and meetings . . . . .	52,929		7,446	45,483
<b>20</b>	Interest . . . . .	0			
<b>21</b>	Payments to affiliates	1,485,764	1,485,764		
<b>22</b>	Depreciation, depletion, and amortization . . . . .	2,990,136	2,386,895	497,115	106,126
<b>23</b>	Insurance . . . . .	279,688	245,797	33,891	
<b>24</b>	Other expenses. Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on lines 25 below)				
<b>a</b>	MISCELLANEOUS	1,588,059	1,574,286	4,879	8,894
<b>b</b>					
<b>c</b>					
<b>d</b>					
<b>e</b>					
<b>f</b>	All other expenses				
<b>25</b>	<b>Total functional expenses.</b> Add lines 1 through 24f	85,521,806	77,280,619	6,240,646	2,000,541
<b>26</b>	<b>Joint costs.</b> Check here <input type="checkbox"/> if following SOP 98-2 Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

EXPRESS EVALUATION

EVALUATION: Compressor Add-on

**Part X Balance Sheet**

		(A)		(B)
		Beginning of year		End of year
<b>Assets</b>	<b>1</b> Cash—non-interest-bearing . . . . .	52,834	<b>1</b>	48,491
	<b>2</b> Savings and temporary cash investments . . . . .	5,633,473	<b>2</b>	12,785,894
	<b>3</b> Pledges and grants receivable, net . . . . .	2,704,181	<b>3</b>	826,375
	<b>4</b> Accounts receivable, net . . . . .	6,727,472	<b>4</b>	7,645,560
	<b>5</b> Receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L . . . . .		<b>5</b>	
	<b>6</b> Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B). Complete Part II of Schedule L . . . . .		<b>6</b>	
	<b>7</b> Notes and loans receivable, net . . . . .		<b>7</b>	
	<b>8</b> Inventories for sale or use . . . . .	7,27,498	<b>8</b>	7,784,445
	<b>9</b> Prepaid expenses and deferred charges . . . . .	1,071,531	<b>9</b>	1,206,838
	<b>10a</b> Land, buildings, and equipment cost or other basis. Complete Part VI of Schedule D . . . . .	77,371,409		
	<b>b</b> Less accumulated depreciation . . . . .	53,993,728	<b>10c</b>	21,477,681
	<b>11</b> Investments—publicly traded securities . . . . .	87,245,290	<b>11</b>	93,095,401
	<b>12</b> Investments—other securities. See Part IV, line 11 . . . . .	22,027,070	<b>12</b>	21,968,448
	<b>13</b> Investments—program-related. See Part IV, line 11 . . . . .		<b>13</b>	
	<b>14</b> Intangible assets . . . . .		<b>14</b>	
	<b>15</b> Other assets. See Part IV, line 11 . . . . .	2,570,278	<b>15</b>	2,305,288
<b>16 Total assets.</b> Add lines 1 through 15 (must equal line 34) . . . . .	159,264,320	<b>16</b>	169,144,421	
<b>Liabilities</b>	<b>17</b> Accounts payable and accrued expenses . . . . .	8,149,303	<b>17</b>	9,990,987
	<b>18</b> Grants payable . . . . .		<b>18</b>	
	<b>19</b> Deferred revenue . . . . .	4,236,834	<b>19</b>	9,122,030
	<b>20</b> Tax-exempt bond liabilities . . . . .		<b>20</b>	
	<b>21</b> Escrow or custodial account liability. Complete Part IV of Schedule D . . . . .		<b>21</b>	
	<b>22</b> Payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L . . . . .		<b>22</b>	
	<b>23</b> Secured mortgages and notes payable to unrelated third parties . . . . .		<b>23</b>	
	<b>24</b> Unsecured notes and loans payable to unrelated third parties . . . . .		<b>24</b>	
	<b>25</b> Other liabilities. Complete Part VII of Schedule D . . . . .	28,007,807	<b>25</b>	38,004,297
	<b>26 Total liabilities.</b> Add lines 17 through 25 . . . . .	40,393,944	<b>26</b>	57,117,314
<b>Net Assets or Fund Balances</b>	<b>Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.</b>			
	<b>27</b> Unrestricted net assets . . . . .	86,378,450	<b>27</b>	78,421,242
	<b>28</b> Temporarily restricted net assets . . . . .	14,870,790	<b>28</b>	14,626,428
	<b>29</b> Permanently restricted net assets . . . . .	17,621,136	<b>29</b>	18,979,437
	<b>Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 30 through 34.</b>			
	<b>30</b> Capital stock or trust principal, or current funds . . . . .		<b>30</b>	
	<b>31</b> Paid-in or capital surplus, or land, building or equipment fund . . . . .		<b>31</b>	
	<b>32</b> Retained earnings, endowment, accumulated income, or other funds . . . . .		<b>32</b>	
<b>33</b> Total net assets or fund balances . . . . .	118,870,376	<b>33</b>	112,027,107	
<b>34</b> Total liabilities and net assets/fund balances . . . . .	159,264,320	<b>34</b>	169,144,421	

EVALUATION: Compressor Add-on

**Part XI Financial Statements and Reporting**

**1** Accounting method used to prepare the Form 990  Cash  Accrual  Other \_\_\_\_\_  
 If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O

**2a** Were the organization's financial statements compiled or reviewed by an independent accountant? . . .

**b** Were the organization's financial statements audited by an independent accountant? . . . . .

**c** If "Yes," to 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?  
 If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O . . . .

**d** If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a consolidated basis, separate basis, or both

Separate basis  Consolidated basis  Both consolidated and separate basis

**3a** As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? . . . . .

**b** If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits . . . .

	Yes	No
<b>2a</b>		No
<b>2b</b>	Yes	
<b>2c</b>	Yes	
<b>3a</b>	Yes	
<b>3b</b>	Yes	

Form **990** (2009)

Express Evaluation

SCHEDULE A (Form 990 or 990EZ)

Public Charity Status and Public Support

OMB No 1545-0047

2009

Open to Public Inspection

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ. See separate instructions.

Department of the Treasury Internal Revenue Service

Name of the organization GIRL SCOUTS OF THE UNITED STATES OF AMERICA

Employer identification number 13-1624016

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions

The organization is not a private foundation because it is (For lines 1 through 11, check only one box )

- 1 A church, convention of churches, or association of churches section 170(b)(1)(A)(i).
2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E )
3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).
4 A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state
5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II )
6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v)
7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi) (Complete Part II )
8 A community trust described in section 170(b)(1)(A)(vi) (Complete Part II )
9 An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2). (Complete Part III )
10 An organization organized and operated exclusively to test for public safety See section 509(a)(4).
11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h
a Type I b Type II c Type III - Functionally integrated d Type III - Other
e By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)
f If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box
g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?
(i) a person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization?
(ii) a family member of a person described in (i) above?
(iii) a 35% controlled entity or person described in (i) or (ii) above?
h Provide the following information about the supported organization(s)

Table with 2 columns: Yes, No. Rows: 11g(i), 11g(ii), 11g(iii)

Table with 7 columns: (i) Name of supported organization, (ii) EIN, (iii) Type of organization, (iv) Is the organization in col (i) listed in your governing document?, (v) Did you notify the organization in col (i) of your support?, (vi) Is the organization in col (i) organized in the U S?, (vii) Amount of support?

**Part II Support Schedule for Organizations Described in IRC 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**  
 (Complete only if you checked the box on line 5, 7, or 8 of Part I.)

**Section A. Public Support**

Calendar year (or fiscal year beginning in)	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
<b>1</b> Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")						
<b>2</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
<b>3</b> The value of services or facilities furnished by a governmental unit to the organization without charge						
<b>4 Total.</b> Add lines 1 through 3						
<b>5</b> The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
<b>6 Public Support.</b> Subtract line 5 from line 4						

**Section B. Total Support**

Calendar year (or fiscal year beginning in)	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
<b>7</b> Amounts from line 4						
<b>8</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources						
<b>9</b> Net income from unrelated business activities, whether or not the business is regularly carried on						
<b>10</b> Other income (Explain in Part IV ) Do not include gain or loss from the sale of capital assets						
<b>11 Total support</b> (Add lines 7 through 10)						

**12** Gross receipts from related activities, etc. (see instructions) **12**

**13 First Five Years** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and **stop here**

**Section C. Computation of Public Support Percentage**

**14** Public Support Percentage for 2009 (line 6, column (f) divided by line 11, column (f)) **14**

**15** Public Support Percentage for 2008 (Schedule A, Part II, line 14) **15**

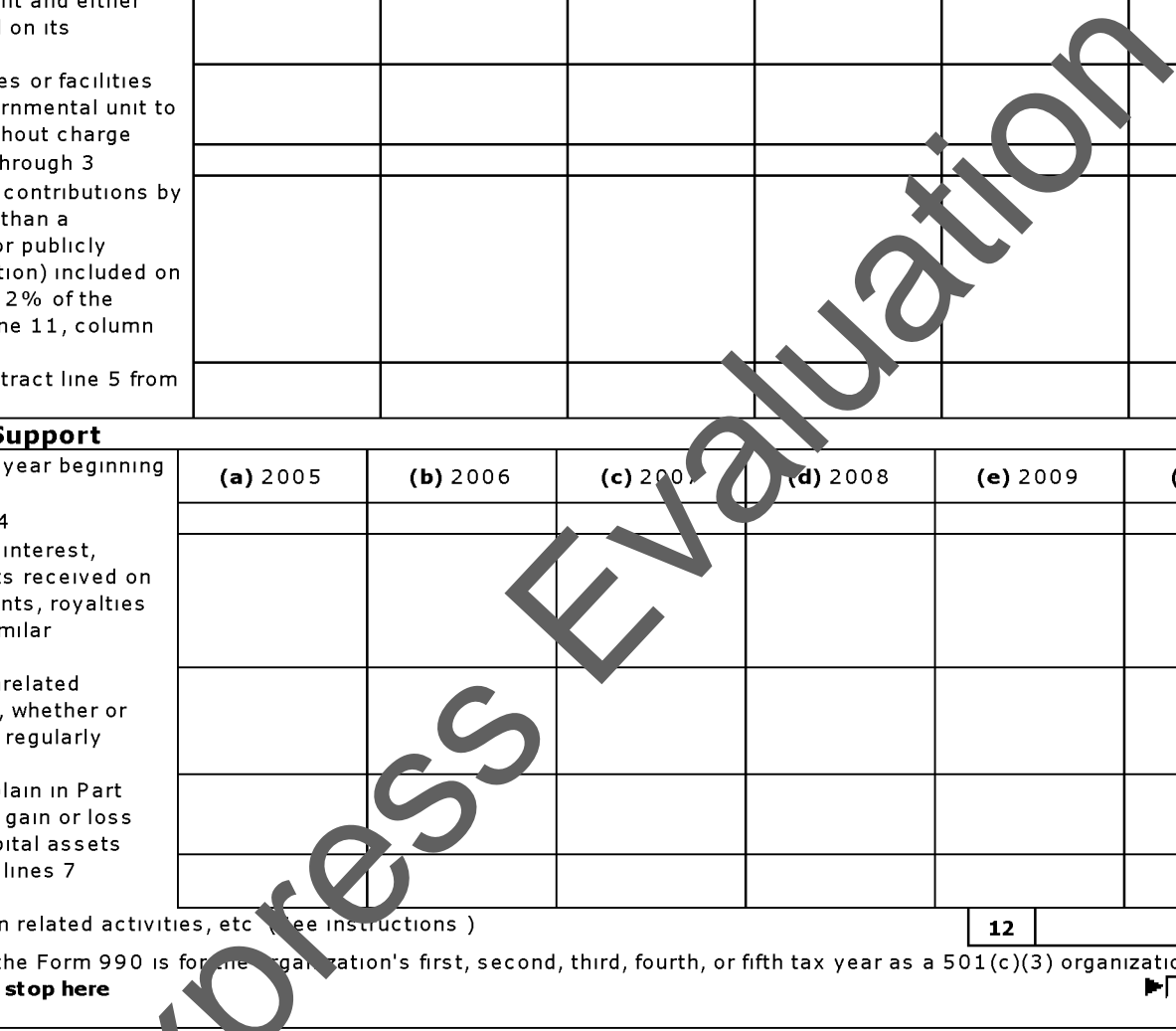
**16a 33 1/3% support test—2009.** If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization

**b 33 1/3% support test—2008.** If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization

**17a 10%-facts-and-circumstances test—2009.** If the organization did not check a box on line 13, 16a, or 16b and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts and circumstances" test. The organization qualifies as a publicly supported organization

**b 10%-facts-and-circumstances test—2008.** If the organization did not check a box on line 13, 16a, 16b, or 17a and line 15 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and **stop here.** Explain in Part IV how the organization meets the "facts and circumstances" test. The organization qualifies as a publicly supported organization

**18 Private Foundation** If the organization did not check a box on line 13, 16a, 16b, 17a or 17b, check this box and see instructions



EVALUATION: Compressor Add-on

**Part III Support Schedule for Organizations Described in IRC 509(a)(2)**

(Complete only if you checked the box on line 9 of Part I.)

**Section A. Public Support**

Calendar year (or fiscal year beginning in)	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
<b>1</b> Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")	44,680,237	44,371,110	39,993,526	40,248,756	44,994,937	214,288,566
<b>2</b> Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	43,485,203	41,029,687	45,652,162	41,521,943	40,979,501	212,668,496
<b>3</b> Gross receipts from activities that are not an unrelated trade or business under section 513						
<b>4</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
<b>5</b> The value of services or facilities furnished by a governmental unit to the organization without charge						
<b>6 Total.</b> Add lines 1 through 5	88,165,440	85,400,797	85,645,688	81,770,699	85,974,438	426,957,062
<b>7a</b> Amounts included on lines 1, 2, and 3 received from disqualified persons						
<b>b</b> Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
<b>c</b> Add lines 7a and 7b						
<b>8 Public Support</b> (Subtract line 7c from line 6)						426,957,062

**Section B. Total Support**

Calendar year (or fiscal year beginning in)	(a) 2005	(b) 2006	(c) 2007	(d) 2008	(e) 2009	(f) Total
<b>9</b> Amounts from line 6	88,165,440	85,400,797	85,645,688	81,770,699	85,974,438	426,957,062
<b>10a</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources	9,813,384	3,912,317	13,825,121	12,554,249	10,578,663	60,683,734
<b>b</b> Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
<b>c</b> Add lines 10a and 10b	9,813,384	13,912,317	13,825,121	12,554,249	10,578,663	60,683,734
<b>11</b> Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
<b>12</b> Other income (Do not include gain or loss from the sale of capital assets (Explain in Part IV))	427,538	460,461	531,580	120,115	248,926	1,788,620
<b>13 Total support</b> (Add lines 9, 10c, 11 and 12)	98,406,362	99,773,575	100,002,389	94,445,063	96,802,027	489,429,416

**14 First Five Years** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and **stop here**

**Section C. Computation of Public Support Percentage**

<b>15</b> Public Support Percentage for 2009 (line 8 column (f) divided by line 13 column (f))	<b>15</b>	87.236 %
<b>16</b> Public support percentage from 2008 Schedule A, Part III, line 15	<b>16</b>	87.626 %

**Section D. Computation of Investment Income Percentage**

<b>17</b> Investment income percentage for <b>2009</b> (line 10c column (f) divided by line 13 column (f))	<b>17</b>	12.399 %
<b>18</b> Investment income percentage from <b>2008</b> Schedule A, Part III, line 17	<b>18</b>	11.983 %

**19a 33 1/3% support tests—2009.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3% and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

**b 33 1/3% support tests—2008.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

**20 Private Foundation** If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

**Part IV** **Supplemental Information.** Supplemental Information. Complete this part to provide the explanation required by Part II, line 10; Part II, line 17a or 17b; or Part III, line 12. Provide any other additional information. See instructions

Express Evaluation



SCHEDULE C (Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

OMB No 1545-0047

2009

Open to Public Inspection

For Organizations Exempt From Income Tax Under section 501(c) and section 527

Complete if the organization is described below.

Attach to Form 990 or Form 990-EZ. See separate instructions.

Department of the Treasury Internal Revenue Service

If the organization answered "Yes," to Form 990, Part IV, Line 3, or Form 990-EZ, Part VI, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C
Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B
Section 527 organizations Complete Part I-A only

If the organization answered "Yes," to Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B
Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes," to Form 990, Part IV, Line 5 (Proxy Tax) or Form 990-EZ, line 35a (regarding proxy tax), then

- Section 501(c)(4), (5), or (6) organizations Complete Part III

Name of the organization GIRL SCOUTS OF THE UNITED STATES OF AMERICA

Employer identification number

13-2401

Part I-A Complete if the organization is exempt under section 501(c) or is a section 527 organization.

- 1 Provide a description of the organization's direct and indirect political campaign activities in Part IV
2 Political expenditures \$
3 Volunteer hours

Part I-B Complete if the organization is exempt under section 501(c)(3).

- 1 Enter the amount of any excise tax incurred by the organization under section 4955 \$
2 Enter the amount of any excise tax incurred by organization managers under section 4955 \$
3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? Yes No
4a Was a correction made? Yes No
b If "Yes," describe in Part IV

Part I-C Complete if the organization is exempt under section 501(c) except section 501(c)(3).

- 1 Enter the amount directly expended by the filing organization for section 527 exempt function activities \$
2 Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt function activities \$
3 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b \$
4 Did the filing organization file Form 1120-POL for this year? Yes No
5 State the names, addresses and employer identification number (EIN) of all section 527 political organizations to which payments were made For each organization listed, enter the amount paid from the filing organization's funds Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

Table with 5 columns: (a) Name, (b) Address, (c) EIN, (d) Amount paid from filing organization's funds, (e) Amount of political contributions received. Includes a large 'EXPRESS EVALUATION' watermark.

**Part II-A Complete if the organization is exempt under section 501(c)(3) and filed Form 5768 (election under section 501(h)).**

- A** Check  if the filing organization belongs to an affiliated group
- B** Check  if the filing organization checked box A and "limited control" provisions apply

<b>Limits on Lobbying Expenditures</b> (The term "expenditures" means amounts paid or incurred.)	(a) Filing Organization's Totals	(b) Affiliated Group Totals												
<b>1a</b> Total lobbying expenditures to influence public opinion (grass roots lobbying)														
<b>b</b> Total lobbying expenditures to influence a legislative body (direct lobbying)	307,000													
<b>c</b> Total lobbying expenditures (add lines 1a and 1b)	307,000													
<b>d</b> Other exempt purpose expenditures	5,211,806													
<b>e</b> Total exempt purpose expenditures (add lines 1c and 1d)	5,518,806													
<b>f</b> Lobbying nontaxable amount. Enter the amount from the following table in both columns	1,000,000													
<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 50%; text-align: left;">If the amount on line 1e, column (a) or (b) is:</th> <th style="width: 50%; text-align: left;">The lobbying nontaxable amount is:</th> </tr> </thead> <tbody> <tr> <td>Not over \$500,000</td> <td>20% of the amount on line 1e</td> </tr> <tr> <td>Over \$500,000 but not over \$1,000,000</td> <td>\$100,000 plus 15% of the excess over \$500,000</td> </tr> <tr> <td>Over \$1,000,000 but not over \$1,500,000</td> <td>\$175,000 plus 10% of the excess over \$1,000,000</td> </tr> <tr> <td>Over \$1,500,000 but not over \$17,000,000</td> <td>\$225,000 plus 5% of the excess over \$1,500,000</td> </tr> <tr> <td>Over \$17,000,000</td> <td>\$1,000,000</td> </tr> </tbody> </table>	If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:	Not over \$500,000	20% of the amount on line 1e	Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000	Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000	Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000	Over \$17,000,000	\$1,000,000		
If the amount on line 1e, column (a) or (b) is:	The lobbying nontaxable amount is:													
Not over \$500,000	20% of the amount on line 1e													
Over \$500,000 but not over \$1,000,000	\$100,000 plus 15% of the excess over \$500,000													
Over \$1,000,000 but not over \$1,500,000	\$175,000 plus 10% of the excess over \$1,000,000													
Over \$1,500,000 but not over \$17,000,000	\$225,000 plus 5% of the excess over \$1,500,000													
Over \$17,000,000	\$1,000,000													
<b>g</b> Grassroots nontaxable amount (enter 25% of line 1f)	250,000													
<b>h</b> Subtract line 1g from line 1a. If zero or less, enter -0-														
<b>i</b> Subtract line 1f from line 1c. If zero or less, enter -0-														
<b>j</b> If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No													

**4-Year Averaging Period Under Section 501(h)**  
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 2a through 2f on page 4.)

<b>Lobbying Expenditures During 4-Year Averaging Period</b>					
Calendar year (or fiscal year beginning in)	(a) 2006	(b) 2007	(c) 2008	(d) 2009	(e) Total
<b>2a</b> Lobbying non-taxable amount	1,000,000	1,000,000	1,000,000	1,000,000	4,000,000
<b>b</b> Lobbying ceiling amount (150% of line 2a, column(e))					6,000,000
<b>c</b> Total lobbying expenditures	247,500	196,000	192,000	307,000	942,500
<b>d</b> Grassroots non-taxable amount	250,000	250,000	250,000	250,000	1,000,000
<b>e</b> Grassroots ceiling amount (150% of line 2d, column (e))					1,500,000
<b>f</b> Grassroots lobbying expenditures	0	0	0		0

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**Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).**

	(a)		(b)
	Yes	No	Amount
<b>1</b> During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
<b>a</b> Volunteers?			
<b>b</b> Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?			
<b>c</b> Media advertisements?			
<b>d</b> Mailings to members, legislators, or the public?			
<b>e</b> Publications, or published or broadcast statements?			
<b>f</b> Grants to other organizations for lobbying purposes?			
<b>g</b> Direct contact with legislators, their staffs, government officials, or a legislative body?			
<b>h</b> Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?			
<b>i</b> Other activities? If "Yes," describe in Part IV			
<b>j</b> Total lines 1c through 1i			
<b>2a</b> Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
<b>b</b> If "Yes," enter the amount of any tax incurred under section 4912			
<b>c</b> If "Yes," enter the amount of any tax incurred by organization managers under section 4912			
<b>d</b> If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

**Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).**

	Yes	No
<b>1</b> Were substantially all (90% or more) dues received nondeductible by members?	<b>1</b>	
<b>2</b> Did the organization make only in-house lobbying expenditures of \$2,000 or less?	<b>2</b>	
<b>3</b> Did the organization agree to carryover lobbying and political expenditures from the prior year?	<b>3</b>	

**Part III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, line 3 is answered "Yes".**

<b>1</b> Dues, assessments and similar amounts from members	<b>1</b>	
<b>2</b> Section 162(e) non-deductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527 tax was paid).		
<b>a</b> Current year	<b>2a</b>	
<b>b</b> Carryover from last year	<b>2b</b>	
<b>c</b> Total	<b>2c</b>	
<b>3</b> Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	<b>3</b>	
<b>4</b> If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	<b>4</b>	
<b>5</b> Taxable amount of lobbying and political expenditures (see instructions)	<b>5</b>	

**Part IV Supplemental Information**

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1. Also, complete this part for any additional information.

Identifier	Return Reference	Explanation

SCHEDULE D (Form 990)

OMB No 1545-0047

Supplemental Financial Statements

2009

Open to Public Inspection

Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12. Attach to Form 990. See separate instructions.

Department of the Treasury Internal Revenue Service

Name of the organization: GIRL SCOUTS OF THE UNITED STATES OF AMERICA

Employer identification number: 13-1624016

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

Table with 2 columns: (a) Donor advised funds, (b) Funds and other accounts. Rows 1-4: Total number at end of year, Aggregate contributions to (during year), Aggregate grants from (during year), Aggregate value at end of year.

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? [ ] Yes [ ] No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? [ ] Yes [ ] No

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply):
[ ] Preservation of land for public use (e.g., recreation or pleasure)
[ ] Protection of natural habitat
[ ] Preservation of open space
[ ] Preservation of a historically important land area
[ ] Preservation of a certified historic structure

2 Complete lines 2a-2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

Table with 2 columns: Held at the End of the Year. Rows 2a: Total number of conservation easements, 2b: Total acreage restricted by conservation easements, 2c: Number of conservation easements on a certified historic structure included in (a), 2d: Number of conservation easements included in (c) acquired after 8/17/06.

a Total number of conservation easements
b Total acreage restricted by conservation easements
c Number of conservation easements on a certified historic structure included in (a)
d Number of conservation easements included in (c) acquired after 8/17/06

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year

4 Number of states where property subject to conservation easement is located

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? [ ] Yes [ ] No

6 Staff and volunteer hours devoted to monitoring, inspecting and enforcing conservation easements during the year

7 Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year \$

8 Does each conservation easement reported in line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)? [ ] Yes [ ] No

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1 \$
(ii) Assets included in Form 990, Part X \$

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

a Revenues included in Form 990, Part VIII, line 1 \$
b Assets included in Form 990, Part X \$

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Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

- a Public exhibition, b Scholarly research, c Preservation for future generations, d Loan or exchange programs, e Other

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5 During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No

b If "Yes," explain the arrangement in Part XIV and complete the following table

Table with 2 columns: Description (1c, 1d, 1e, 1f) and Amount

2a Did the organization include an amount on Form 990, Part X, line 21? Yes No

b If "Yes," explain the arrangement in Part XIV

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

Table with 6 columns: (a) Current Year, (b) Prior Year, (c) Two Years Back, (d) Three Years Back, (e) Four Years Back. Rows include 1a-1g.

2 Provide the estimated percentage of the year-end balance held as

- a Board designated or quasi-endowment 74.000%, b Permanent endowment 17.000%, c Term endowment 9.000%

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

Table with 2 columns: Yes, No. Rows 3a(i), 3a(ii), 3b.

- (i) unrelated organizations, (ii) related organizations, b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?

4 Describe in Part XIV the intended uses of the organization's endowment funds

Part VI Investments—Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Table with 5 columns: Description of investment, (a) Cost or other basis (investment), (b) Cost or other basis (other), (c) Accumulated depreciation, (d) Book value. Rows 1a-1e and Total.

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**Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements**

<b>1</b>	Total revenue (Form 990, Part VIII, column (A), line 12)	<b>1</b>	
<b>2</b>	Total expenses (Form 990, Part IX, column (A), line 25)	<b>2</b>	
<b>3</b>	Excess or (deficit) for the year Subtract line 2 from line 1	<b>3</b>	
<b>4</b>	Net unrealized gains (losses) on investments	<b>4</b>	
<b>5</b>	Donated services and use of facilities	<b>5</b>	
<b>6</b>	Investment expenses	<b>6</b>	
<b>7</b>	Prior period adjustments	<b>7</b>	
<b>8</b>	Other (Describe in Part XIV)	<b>8</b>	
<b>9</b>	Total adjustments (net) Add lines 4 - 8	<b>9</b>	
<b>10</b>	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	<b>10</b>	

**Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return**

<b>1</b>	Total revenue, gains, and other support per audited financial statements	<b>1</b>	
<b>2</b>	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
<b>a</b>	Net unrealized gains on investments	<b>2a</b>	
<b>b</b>	Donated services and use of facilities	<b>2b</b>	
<b>c</b>	Recoveries of prior year grants	<b>2c</b>	
<b>d</b>	Other (Describe in Part XIV)	<b>2d</b>	
<b>e</b>	Add lines <b>2a</b> through <b>2d</b>	<b>2e</b>	
<b>3</b>	Subtract line <b>2e</b> from line <b>1</b>	<b>3</b>	
<b>4</b>	Amounts included on Form 990, Part VIII, line 12, but not on line <b>1</b> :		
<b>a</b>	Investment expenses not included on Form 990, Part VIII, line 7b	<b>4a</b>	
<b>b</b>	Other (Describe in Part XIV)	<b>4b</b>	
<b>c</b>	Add lines <b>4a</b> and <b>4b</b>	<b>4c</b>	
<b>5</b>	Total Revenue Add lines <b>3</b> and <b>4c</b> . (This should equal Form 990, Part I, line 12)	<b>5</b>	

**Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return**

<b>1</b>	Total expenses and losses per audited financial statements	<b>1</b>	
<b>2</b>	Amounts included on line 1 but not on Form 990, Part IX, line 25		
<b>a</b>	Donated services and use of facilities	<b>2a</b>	
<b>b</b>	Prior year adjustments	<b>2b</b>	
<b>c</b>	Other losses	<b>2c</b>	
<b>d</b>	Other (Describe in Part XIV)	<b>2d</b>	
<b>e</b>	Add lines <b>2a</b> through <b>2d</b>	<b>2e</b>	
<b>3</b>	Subtract line <b>2e</b> from line <b>1</b>	<b>3</b>	
<b>4</b>	Amounts included on Form 990, Part IX, line 25, but not on line <b>1</b> :		
<b>a</b>	Investment expenses not included on Form 990, Part VIII, line 7b	<b>4a</b>	
<b>b</b>	Other (Describe in Part XIV)	<b>4b</b>	
<b>c</b>	Add lines <b>4a</b> and <b>4b</b>	<b>4c</b>	
<b>5</b>	Total expenses Add lines <b>3</b> and <b>4c</b> . (This should equal Form 990, Part I, line 18)	<b>5</b>	

**Part XIV Supplemental Information**

Complete this part to provide the descriptions required for Part VII, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b. Also complete this part to provide any additional information.

Identifier	Return Reference	Explanation
ENDOWMENT FUNDS	FORM 990, SCHEDULE D, PART V, LINE 4	
RECONCILIATION OF CHANGE IN NET ASSETS	FORM 990, SCHEDULE D, PART XI, LINE 8	PENSION RELATED EXPENSES OTHER THAN NET PERIODIC PENSION COST \$-8,863,469 CHANGES IN VALUE OF DEFERRED GIFTS \$20,602 ----- TOTAL OTHER \$-8,842,867
RECONCILIATION OF REVENUE	FORM 990, SCHEDULE D, PART XII, LINE 4B	ADMINISTRATIVE, MERCHANDISING, WAREHOUSING, ETC EXPENSES OF GIRL SCOUT MERCHANDISE \$12,437,674 JULIETTE GORDON LOW BIRTHPLACE cost of SALES \$-203,508 ----- TOTAL OTHER \$12,234,166
RECONCILIATION OF EXPENSES	FORM 990, SCHEDULE D, PART XIII, PART 4B	ADMINISTRATIVE, MERCHANDISING, WAREHOUSING, ETC EXPENSES OF GIRL SCOUT MERCHANDISE \$12,437,674 JULIETTE GORDON LOW BIRTHPLACE cost of SALES \$-203,508 ----- TOTAL OTHER \$12,234,166
FIN 48 Footnote	Part X, Line 2	The Organization adopted new guidance that clarifies the accounting for uncertainty in tax positions taken or expected to be taken in a tax return, including issues relating to financial statement recognition and measurement. This standard provides that the tax effects from an uncertain tax position can be recognized in the consolidated financial statements only if the position is "more-likely-than-not" to be sustained if the position were to be challenged by a taxing authority. The standard also provides guidance on measurement, classification, interest and penalties, and disclosure. This standard had no material impact on the accompanying consolidated financial statements. The tax years ended 2007, 2008, and 2009 are still open to audit for both federal and state purposes. The Organization has processes presently in place to ensure the maintenance of its tax-exempt status, to identify and report unrelated income, to determine its filing and tax obligations in jurisdictions for which it has nexus, and to identify and evaluate other matters that may be considered tax positions.

Schedule I (Form 990)

OMB No 1545-0047

Grants and Other Assistance to Organizations, Governments and Individuals in the United States
Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22.
Attach to Form 990

2009

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization GIRL SCOUTS OF THE UNITED STATES OF AMERICA

Employer identification number 13-1624016

Part I General Information on Grants and Assistance

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance?
2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21 for any recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed.

Table with 8 columns: (a) Name and address of organization or government, (b) EIN, (c) IRC Code section if applicable, (d) Amount of cash grant, (e) Amount of non-cash assistance, (f) Method of valuation (book, FMV, appraisal, other), (g) Description of non-cash assistance, (h) Purpose of grant or assistance. Includes a large diagonal watermark 'EXPRESS EVALUATION'.

2 Enter total number of section 501(c)(3) and government organizations
3 Enter total number of other organizations



**Part III Grants and Other Assistance to Individuals in the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Use Schedule I-1 (Form 990) if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance

**Part IV Supplemental Information.** Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	Return Reference	Explanation
GRANTS PAID	FORM 990, SCHEDULE I, PART II	THE ORGANIZATION MONITORS GRANTS AND SCHOLARSHIPS AWARDED TO VARIOUS GIRL SCOUT COUNCILS, INDIVIDUAL GIRL SCOUT MEMBERS, AND GIRL SCOUT COUNCIL STAFF MEMBERS BY REVIEWING PROGRESS REPORTS FOR GRANTS AND SCHOLARSHIPS. ADDITIONALLY, FINANCIAL STAFF REVIEWS ALL EXPENSES SUBMITTED FOR REIMBURSEMENT FOR ALL GRANTS AND SCHOLARSHIPS TO ENSURE COMPLIANCE WITH OUR POLICIES AND PROCEDURES

EVALUATION: Compressor Add-on

**Software ID:**  
**Software Version:**  
**EIN:** 13-1624016  
**Name:** GIRL SCOUTS OF THE UNITED STATES OF AMERICA

**Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States**

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FM, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Girl Scout of Raintree Council 223 NW 2nd Street Evansville, IN 47708	35-0876380	501 (c)(3)	6,739				Program fulfillment
Girl Scouts of Northeast Texas 6001 Summerside Drive Dallas, TX 75252	75-1101571	501 (c)(3)	8,417				Program fulfillment
Girl Scouts of Shawnee Council Inc 153 McMillan Court Martinsburg, WV 254013752	52-0608013	501 (c)(3)	10,067				Program fulfillment
GS of Central & Western Massachusetts 40 Harkness Avenue East Longmeadow, MA 010281016	04-2317694	501 (c)(3)	10,755				Program fulfillment
Girl Scouts of Central and Western Massachusetts 140 Harkness Avenue East Longmeadow, MA 010281016	04-2103856	501 (c)(3)	10,758				Program fulfillment
Girl Scouts of Southwest Indiana Inc 223 NW 2nd Street Evansville, IL 47708	35-0876380	501 (c)(3)	11,623				Program fulfillment
Girl Scouts of North-Central Alabama Inc 105 Heatherbrooke Park Drive Birmingham, AL 352428008	33-0288853	501 (c)(3)	13,588				Program fulfillment
Girl Scouts of Silver Sage Council Inc 1410 Etheridge Lane Boise, ID 837048407	82-0259644	501 (c)(3)	13,653				Program fulfillment
Girl Scouts of Southeast Florida Inc 1224 West Indiantown Road Jupiter, FL 334583910	59-0657327	501 (c)(3)	13,755				Program fulfillment
Girl Scouts of Rhode Island Incorporated 125 Charles Street Providence, RI 029042274	05-0300724	501 (c)(3)	17,109				Program fulfillment

EXPRESS EVALUATION

EVALUATION: Compressor Add-on

**Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States**

<b>(a)</b> Name and address of organization or government	<b>(b)</b> EIN	<b>(c)</b> IRC Code section if applicable	<b>(d)</b> Amount of cash grant	<b>(e)</b> Amount of non-cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	<b>(g)</b> Description of non-cash assistance	<b>(h)</b> Purpose of grant or assistance
GS of Minnesota & Wisco Lakes & Pines 400 2Nd Avenue South Waite Park, MN 563871470	41-0877820	501 (c)(3)	17,497				Program fulfillment
Girl Scouts of New Mexico Trails Inc 4000 Jefferson Plaza Northeast Albuquerque, NM 87109	85-6011246	501 (c)(3)	19,358				Program fulfillment
Girl Scouts of the Northwestern Great Lakes Inc 2430 Finger Road Green Bay, WI 543024210	39-1016314	501 (c)(3)	19,559				Program fulfillment
Girl Scouts of Southern Alabama Inc 3483 Springhill Avenue Mobile, AL 366081522	63-0421430	501 (c)(3)	19,659				Program fulfillment
Girl Scouts of Nassau County Inc 110 Ring Road West Garden City, NY 115303296	11-2041443	501 (c)(3)	20,771				Program fulfillment
Girl Scouts Louisiana East Inc 841 South Clearview Parkway New Orleans, LA 701213119	72-0453615	501 (c)(3)	20,837				Program fulfillment
Girl Scouts of Kentucky's Wilderness Road Council 2277 Executive Drive Lexington, KY 405054807	61-0608104	501 (c)(3)	21,096				Program fulfillment
GS of Western Oklahoma Inc 121 Northeast 50Th Street Oklahoma City, OK 731051809	73-0677849	501 (c)(3)	21,599				Program fulfillment
Caribe Girl Scout Council Inc 500 Calle Elisa Colberg San Juan, PR 009079908	66-0200470	501 (c)(3)	21,629				Program fulfillment
Girl Scouts of the Jersey Shore Inc 242 Adelpia Road Farmingdale, NJ 077273525	21-0731966	501 (c)(3)	21,876				Program fulfillment

Express Evaluation

EVALUATION: Compressor Add-on

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Girl Scouts of the Sierra Nevada 605 Washington Street Reno, NV 895034328	88-0060580	501 (c)(3)	22,320				Program fulfillment
GS of Southern Illinois 4 Ginger Creek Parkway Glen Carbon, IL 620343537	37-0811488	501 (c)(3)	23,057				Program fulfillment
Girl Scouts of Louisiana- Pines to the Gulf 1720 Kaliste Saloom Road Ste C1 Lafayette, LA 705086140	72-0488660	501 (c)(3)	23,376				Program fulfillment
Girl Scouts of Montana and Wyoming 735 Grand Avenue Billings, MT 59102	81-6001486	501 (c)(3)	23,763				Program fulfillment
Girl Scouts of Maine Inc 138 Gannett Drive 280 South Portland, ME 041066909	01-0269802	501 (c)(3)	4,919				Program fulfillment
Girl Scouts of Middle Tennessee Inc 4522 Granny White Pike Nashville, TN 372044139	62-0589380	501 (c)(3)	25,115				Program fulfillment
GS of the Green & White Mountains 1 Commerce Drive Bedford, NH 031106835	02-0243160	501 (c)(3)	25,412				Program fulfillment
Girl Scouts of the Missouri Heartland Inc 210 S Ingram Mill Road Springfield, MO 658026100	44-0094913	501 (c)(3)	26,112				Program fulfillment
Girl Scouts - Diamonds of Arkansas Oklahoma and Te 615 West 29 Street North Little Rock, AR 721142132	71-0099373	501 (c)(3)	27,379				Program fulfillment
Girl Scouts of Virginia Skyline Council Inc 3663 Peters Creek Road NW Roanoke, VA 240192809	54-0737207	501 (c)(3)	27,590				Program fulfillment

Express Evaluation

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**Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States**

<b>(a)</b> Name and address of organization or government	<b>(b)</b> EIN	<b>(c)</b> IRC Code section if applicable	<b>(d)</b> Amount of cash grant	<b>(e)</b> Amount of non-cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	<b>(g)</b> Description of non-cash assistance	<b>(h)</b> Purpose of grant or assistance
Girl Scouts of Greater Iowa 10715 Hickman Road Des Moines, IA 503223733	42-0698218	501 (c)(3)	28,360				Program fulfillment
Girl Scouts of Black Diamond Council Inc 210 Hale Street Charleston, WV 253012208	55-0420373	501 (c)(3)	29,403				Program fulfillment
Girl Scouts of Southern Nevada Inc 2941 Harris Avenue Las Vegas, NV 891012309	88-0060273	501 (c)(3)	30,097				Program fulfillment
Girl Scout Commonwealth Council of Virginia Inc 7300 Hanover Green Drive Mechanicsville, VA 231111705	54-0534506	501 (c)(3)	30,290				Program fulfillment
Girl Scout Council of Greater New York Inc 43 West 23rd Street New York, NY 100104283	13-1624014	501 (c)(3)	30,845				Program fulfillment
GS of the Southern Appalachians 1567 Downtown West Blvd Knoxville, TN 37918	62-0505206	501 (c)(3)	30,949				Program fulfillment
Girl Scouts of Greater South Texas 202 East Madison Avenue Harlingen, TX 785504904	74-1256499	501 (c)(3)	31,666				Program fulfillment
Girl Scouts of Michigan Shore to Shore 3275 Walker Avenue NW Grand Rapids, MI 495449775	38-136692	501 (c)(3)	31,991				Program fulfillment
Girl Scouts of Central & Southern New Jersey 40 Brace Road Cherry Hill, NJ 080342621	22-1928958	501 (c)(3)	32,455				Program fulfillment
Girl Scouts of Central California South 4910 East Ashlan Avenue Suite 105 Fresno, CA 937263021	95-1766795	501 (c)(3)	32,950				Program fulfillment

Express Evaluation

EVALUATION: Compressor Add-on

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Girl Scout Council of the Florida Panhandle 250 Pinewood Drive Tallahassee, FL 323034838	59-0760209	501 (c)(3)	33,369				Program fulfillment
Girl Scouts of Eastern Washington & Northern Idaho 1404 North Ash Street Spokane, WA 992012806	91-0570844	501 (c)(3)	33,897				Program fulfillment
GS of Greater Mississippi 1471 West County Line Road Jackson, MS 392137842	64-0384222	501 (c)(3)	34,449				Program fulfillment
Girl Scouts Heart of the South 2715 Kirby Parkway Suite 1 Memphis, TN 381198238	62-0502197	501 (c)(3)	34,907				Program fulfillment
Girl Scouts - Dakota Horizons Inc 1101 South Marion Road Sioux Falls, SD 571063466	46-0250744	501 (c)(3)	35,138				Program fulfillment
GS of Central & Southern New Jersey 40 Brace Road Cherry Hill, NJ 080342621	22-1928958	501 (c)(3)	35,581				Program fulfillment
Girl Scouts of Kentuckiana Inc 2115 Lexington Road Louisville, KY 40206	61-0444698	501 (c)(3)	36,482				Program fulfillment
Girl Scouts Heart of Michigan 601 West Maple Street Kalamazoo, MI 490081923	38-1581300	501 (c)(3)	37,337				Program fulfillment
Girl Scouts of Central Illinois Inc 3020 Baker Drive Springfield, IL 627035918	17-0611529	501 (c)(3)	37,367				Program fulfillment
Girl Scouts Hornets Nest Council 7007 Idlewild Road Charlotte, NC 282125751	56-0563842	501 (c)(3)	37,564				Program fulfillment

Express Evaluation

EVALUATION: Compressor Add-on

**Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States**

<b>(a)</b> Name and address of organization or government	<b>(b)</b> EIN	<b>(c)</b> IRC Code section if applicable	<b>(d)</b> Amount of cash grant	<b>(e)</b> Amount of non-cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	<b>(g)</b> Description of non-cash assistance	<b>(h)</b> Purpose of grant or assistance
Girl Scout Council of Colonial Coast 912 Cedar Road Chesapeake, VA 233227002	54-1158412	501 (c)(3)	37,790				Program fulfillment
Girl Scouts of Northeast Texas 6001 Summerside Drive Dallas, TX 75252	75-1101571	501 (c)(3)	37,886				Program fulfillment
Girl Scouts of Hawaii 420 Wylie Street Honolulu, HI 968171729	99-0073488	501 (c)(3)	38,798				Program fulfillment
Girl Scouts of Historic Georgia Inc 6869 Columbus Road Lizella, GA 310521710	58-0566191	501 (c)(3)	39,251				Program fulfillment
Girl Scouts of Mount To Midlands Inc 5 Independence Point Ste 120 Greenville, SC 29615	57-0314433	501 (c)(3)	39,567				Program fulfillment
Girl Scouts Heart of New Jersey Inc 120 Valley Road Montclair, NJ 070422399	22-1638950	501 (c)(3)	40,122				Program fulfillment
Girl Scouts in the Heart of Pennsylvania Inc 350 Hale Avenue Harrisburg, PA 171041518	24-0795960	501 (c)(3)	40,582				Program fulfillment
Girl Scouts of the Green and White Mountains 1 Commerce Drive Bedford, NH 031106835	02-0243160	501 (c)(3)	41,036				Program fulfillment
GS of Great Chicago & Northw Indiana 222 South Riverside Plaza 2120 Chicago, IL 606066101	36-3871241	501 (c)(3)	41,600				Program fulfillment
Girl Scouts of Oregon and Southwest Washington Inc 9620 SW Barbur Boulevard Portland, OR 97219	93-0399051	501 (c)(3)	41,821				Program fulfillment

Express Evaluation

EVALUATION: Compressor Add-on

**Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States**

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Girl Scouts of Southwest Texas 811 North Coker Loop Road San Antonio, TX 78216	74-1109759	501 (c)(3)	41,888				Program fulfillment
Girl Scouts of Utah 445 E 4500 Street Salt Lake City, UT 841073101	87-0221612	501 (c)(3)	41,962				Program fulfillment
Girl Scouts of Eastern Pennsylvania Inc 330 Manor Road Miquon, PA 194441741	23-1352309	501 (c)(3)	42,277				Program fulfillment
Girl Scouts of Northeast Kansas and Northwest Miss 8383 Blue Parkway Drive Kansas City, MO 641334750	43-0892926	501 (c)(3)	42,290				Program fulfillment
GS Carolinas Peaks to Piedmont Inc 8818 West Market Street Colfax, NC 27235	56-0577629	501 (c)(3)	42,740				Program fulfillment
Girl Scouts of Western New York Inc 70 Jewett Parkway Buffalo, NY 142142322	16-0743096	501 (c)(3)	42,685				Program fulfillment
Girl Scouts of Eastern South Carolina Inc 2412 Pisgah Road Florence, SC 295017115	57-0341216	501 (c)(3)	43,743				Program fulfillment
Girl Scouts of Eastern Iowa and Western Illinois Inc 2011 2nd Avenue Rock Island, IL 612018831	2-1003848	501 (c)(3)	43,922				Program fulfillment
Girl Scouts of NYPENN Pathways Inc 8170 Thompson Road Cicero, NY 13039	16-0844808	501 (c)(3)	44,015				Program fulfillment
Girl Scouts of the Texas Oklahoma Plains 4901 Briarhaven Road Fort Worth, TX 761094499	75-0818162	501 (c)(3)	44,873				Program fulfillment

Express Evaluation

EVALUATION: Compressor Add-on



**Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States**

<b>(a)</b> Name and address of organization or government	<b>(b)</b> EIN	<b>(c)</b> IRC Code section if applicable	<b>(d)</b> Amount of cash grant	<b>(e)</b> Amount of non-cash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	<b>(g)</b> Description of non-cash assistance	<b>(h)</b> Purpose of grant or assistance
Girl Scouts of Northern Indiana-Michiana10008 Dupont Circle Drive East Fort Wayne, IN 46825	35-1054339	501 (c)(3)	45,434				Program fulfillment
Girl Scouts of Northeastern New York Inc8 Mountain View Avenue Albany, NY 122052804	14-1438466	501 (c)(3)	45,959				Program fulfillment
Girl Scouts of North East OhioOne Girl Scout Way Macedonia, OH 440562156	34-0726094	501 (c)(3)	47,137				Program fulfillment
Girl Scouts - Western Oklahoma Inc121 Northeast 50th Street Oklahoma City, OK 731051809	73-0677849	501 (c)(3)	47,231				Program fulfillment
Girl Scouts of Wisconsin - Badgerland Council Inc2710 Ski Lane Madison, WI 537133267	39-0806331	501 (c)(3)	47,000				Program fulfillment
Girl Scouts of the Desert Southwest - Southern New 9700 Girl Scout Way El Paso, TX 799243828	74-1189693	501 (c)(3)	48,006				Program fulfillment
Tongass Alaska Girl Scout Council316 West 11th Street Juneau, AK 998011510	92-0028530	501 (c)(3)	48,294				Program fulfillment
Girl Scouts of Connecticut Inc340 Washington Street Hartford, CT 061063317	06-0046756	501 (c)(3)	48,523				Program fulfillment
Girl Scouts of Suffolk County Inc442 Moreland Road Commack, NY 117255708	11-2164434	501 (c)(3)	48,730				Program fulfillment
Girl Scouts - Spirit of Nebraska2121 South 44th Street Omaha, NE 681052809	47-0432299	501 (c)(3)	51,065				Program fulfillment

Express Evaluation

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GS of Northern Illinois 12 N124 Coombs Road Elgin, IL 601248000	36-2358083	501 (c)(3)	51,302				Program fulfillment
Girl Scout Council of Orange County 9500 Toledo Way Irvine, CA 92618	23-7395094	501 (c)(3)	52,710				Program fulfillment
Girl Scouts of Eastern Oklahoma Inc 2432 East 51st Street Tulsa, OK 741056002	73-0579240	501 (c)(3)	52,840				Program fulfillment
Girl Scouts of Gateway Council Inc 1000 Shearer Street Jacksonville, FL 322056055	59-0637857	501 (c)(3)	53,448				Program fulfillment
Girl Scouts of Central Indiana Inc 1800 North Meridian Street Indianapolis, IN 46202	35-0876381	501 (c)(3)	3,713				Program fulfillment
Girl Scouts of Colorado 400 South Broadway Denver, CO 802090407	84-0410630	501 (c)(3)	54,869				Program fulfillment
Girl Scouts Heart of Central California 3005 Gold Canal Drive Rancho Cordova, CA 956706129	94-1582429	501 (c)(3)	55,024				Program fulfillment
Girl Scouts of California's Central Coast 801 South Victoria Avenue Suite 202 Ventura, CA 93003	04-1567162	501 (c)(3)	56,637				Program fulfillment
Girl Scouts of Central Maryland Inc 4806 Seton Drive Baltimore, MD 212153247	52-0780207	501 (c)(3)	60,090				Program fulfillment
Girl Scouts of Kansas Heartland Inc 360 Lexington Road Wichita, KS 672181700	48-0556718	501 (c)(3)	61,483				Program fulfillment

Express Evaluation

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Girl Scouts of Greater Atlanta Inc 5601 North Allen Road Mableton, GA 30126	58-0566190	501 (c)(3)	61,666				Program fulfillment
Girl Scouts of Citrus Council Inc 341 North Mills Avenue Orlando, FL 328035753	59-0696293	501 (c)(3)	61,682				Program fulfillment
Girl Scouts of Wisconsin Southeast 131 South 69 Street Milwaukee, WI 532141663	39-0892833	501 (c)(3)	61,795				Program fulfillment
Girl Scouts of Western Ohio 4930 Cornell Road Cincinnati, OH 452421804	31-0679091	501 (c)(3)	61,933				Program fulfillment
Girl Scouts of Western Pennsylvania 30 Isabella Street Suite 207 Pittsburgh, PA 152125862	25-1126094	501 (c)(3)	61,948				Program fulfillment
Girl Scouts San Diego-Imperial Council Inc 1231 Upas Street San Diego, CA 921035199	95-1644585	501 (c)(3)	63,441				Program fulfillment
Girl Scouts of Ohio's Heartland Council Inc 1700 WaterMark Drive Columbus, OH 432151097	31-4379475	501 (c)(3)	63,672				Program fulfillment
Sahuaro Girl Scout Council Inc 4300 East Broadway Boulevard Tucson, AZ 857113506	86-0985077	501 (c)(3)	67,436				Program fulfillment
Girl Scouts of San Jacinto Council 3110 Southwest Freeway Houston, TX 770984508	74-6001254	501 (c)(3)	70,991				Program fulfillment
Girl Scout Council of Tropical Florida Inc 11347 SW 160 Street Miami, FL 331572703	59-0651087	501 (c)(3)	71,901				Program fulfillment

Express Evaluation

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Girl Scouts of West Central Florida Inc 5002 West Lemon Street Tampa, FL 336091104	59-0624454	501 (c)(3)	74,579				Program fulfillment
Girl Scouts of San Geronio Council 1751 Plum Lane Redlands, CA 923744533	95-1967727	501 (c)(3)	75,640				Program fulfillment
Girl Scouts of Gulfcoast Florida Inc 4780 Cattlemen Road Sarasota, FL 34233	59-0760212	501 (c)(3)	77,718				Program fulfillment
Girl Scout Council - Frontier 2941 Harris Ave Las Vegas, NV 89101	88-0060273	501 (c)(3)	83,954				Program fulfillment
Girl Scouts of Southeastern Michigan 3011 West Grand Boulevard Ste 500 Detroit, MI 482023012	38-1359207	501 (c)(3)	79,232				Program fulfillment
Girl Scouts - North Carolina Coastal Pines Inc 6901 Pinecrest Road Raleigh, NC 276134538	56-0791500	501 (c)(3)	91,637				Program fulfillment
GS of Minnesota and Wisconsin River 400 South Robert St St Paul, MN 551072214	41-0877820	501 (c)(3)	93,002				Program fulfillment
Girl Scouts of Northern New Jersey Inc 95 Newark Pompton Turnpike Riverdale, NJ 074571426	2-1512252	501 (c)(3)	100,777				Program fulfillment
Girl Scouts - Arizona Cactus-Pine Council Inc 119 E Coronado Rd Phoenix, AZ 850041512	86-0133397	501 (c)(3)	101,060				Program fulfillment
Girl Scouts of Central Texas Inc 12012 Park 35 Circle Austin, TX 78753	74-1109644	501 (c)(3)	103,832				Program fulfillment

Express Evaluation

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Girl Scouts of Greater Los Angeles 801 South Grand Avenue Suite 300 Los Angeles, CA 900174621	95-1644033	501 (c)(3)	106,649				Program fulfillment
Girl Scouts of Eastern Missouri Inc 2300 Ball Drive St Louis, MO 63146	43-0662471	501 (c)(3)	115,491				Program fulfillment
Girl Scouts of Greater Chicago and Northwest Indiana 222 South Riverside Plaza 2120 Chicago, IL 606066101	36-3871241	501 (c)(3)	116,984				Program fulfillment
Girl Scouts of Western Washington 601 Valley Street Seattle, WA 981094229	91-6060940	501 (c)(3)	125,790				Program fulfillment
Girl Scouts Heart of the Hudson Inc 2 Great Oak Lane Pleasantville, NY 105702110	13-2985898	501 (c)(3)	134,741				Program fulfillment
Girl Scouts of Northern California 7700 Edgewater Drive 340 Oakland, CA 946213017	94-1551410	501 (c)(3)	144,824				Program fulfillment
Girl Scout Council of the Nation's Capital 4301 Connecticut Avenue NW Ste M2 Washington, DC 200082304	54-0732966	501 (c)(3)	146,895				Program fulfillment
Girl Scouts of Eastern Massachusetts Inc 95 Berkeley Street Boston, MA 021166229			244,500				Program fulfillment

Express Evaluation

EVALUATION: Compressor Add-on

**Schedule J**  
**(Form 990)**

**Compensation Information**

OMB No 1545-0047

**2009**

**Open to Public Inspection**

**For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

▶ **Complete if the organization answered "Yes" to Form 990, Part IV, question 23.**

▶ **Attach to Form 990. ▶ See separate instructions.**

Department of the Treasury  
Internal Revenue Service

**Name of the organization**  
GIRL SCOUTS OF THE UNITED STATES OF AMERICA

**Employer identification number**  
13-1624016

**Part I Questions Regarding Compensation**

- 1a** Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.
- First-class or charter travel
  - Travel for companions
  - Tax idemnification and gross-up payments
  - Discretionary spending account
  - Housing allowance or residence for personal use
  - Payments for business use of personal residence
  - Health or social club dues or initiation fees
  - Personal services (e.g., maid, chauffeur, chef)

**b** If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all the expenses described above? If "No," complete Part III to explain.

**2** Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?

**3** Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply.

- Compensation committee
- Independent compensation consultant
- Form 990 of other organizations
- Written employment contract
- Compensation survey or study
- Approval by the board or compensation committee

**4** During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization:

- a** Receive a severance payment or change-of-control payment?
  - b** Participate in, or receive payment from, a supplemental non-qualified retirement plan?
  - c** Participate in, or receive payment from, an equity-based compensation arrangement?
- If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

**Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9.**

**5** For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

- a** The organization?
  - b** Any related organization?
- If "Yes," to line 5a or 5b, describe in Part III.

**6** For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

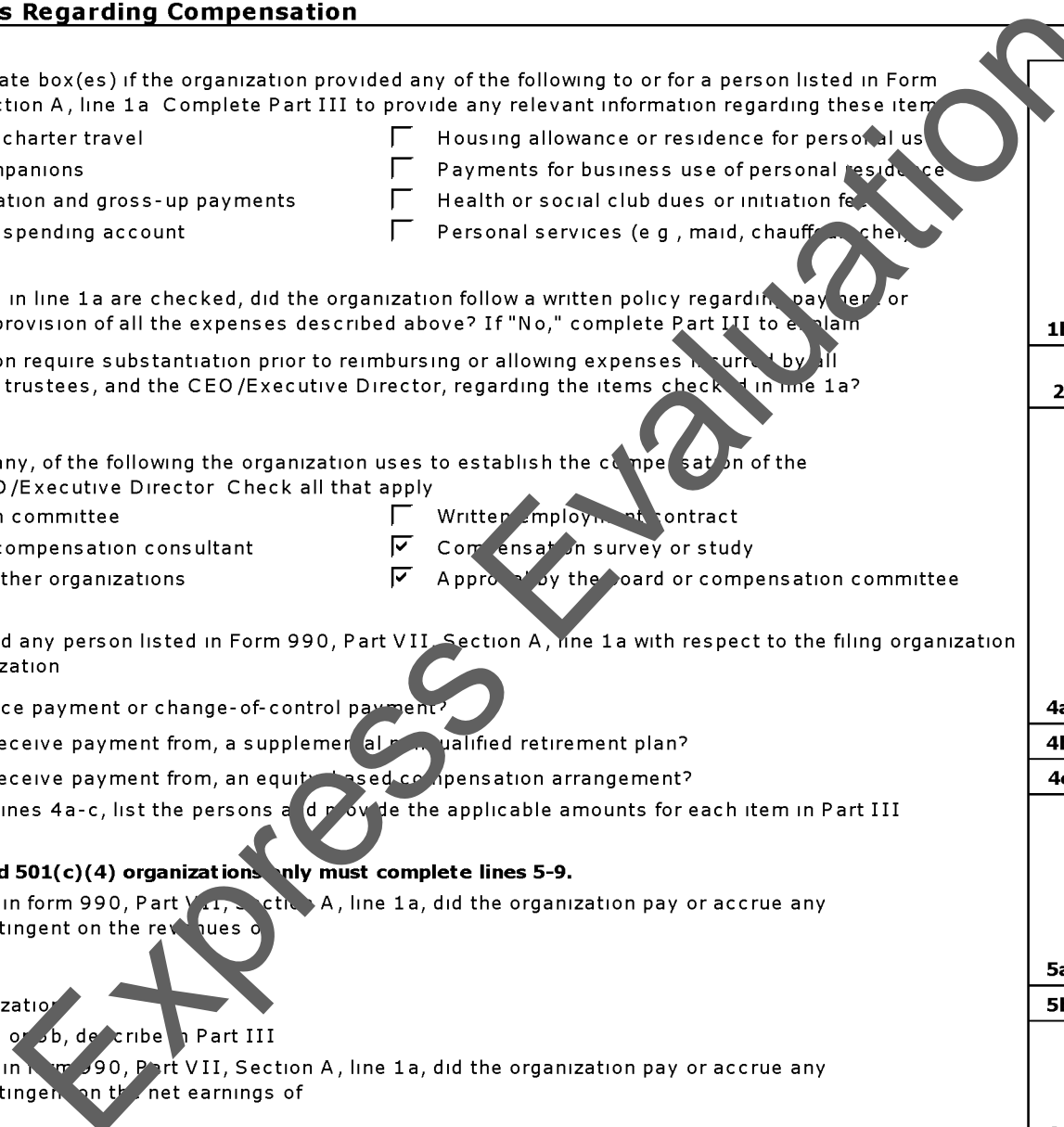
- a** The organization?
  - b** Any related organization?
- If "Yes," to line 6a or 6b, describe in Part III.

**7** For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III.

**8** Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs. section 53.4958-4(a)(3)? If "Yes," describe in Part III.

**9** If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

	Yes	No
<b>1b</b>		
<b>2</b>		
<b>4a</b>	Yes	
<b>4b</b>	Yes	
<b>4c</b>	Yes	
<b>5a</b>	Yes	
<b>5b</b>		No
<b>6a</b>		No
<b>6b</b>		No
<b>7</b>		No
<b>8</b>		No
<b>9</b>		



EVALUATION: Compressor Add-on

**Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

**Note.** The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ	
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation					
M KATHRYN CLONINGER	(i)	363,498	94,692	91,018	57,493	4,336	621,137	0	
	(ii)	0	0	0	0	0	0	0	
Florence N Corsello	(i)	292,436	43,723	79,595	70,700	12,974	499,518	0	
	(ii)	0	0	0	0	0	0	0	
NORMA I BARQUET	(i)	14,662	0	280,590	320	708	296,292	0	
	(ii)	0	0	0	0	0	0	0	
DELPHIA Y DUCKENS	(i)	201,754	18,537	13,732	32,539	9,606	276,168	0	
	(ii)	0	0	0	0	0	0	0	
CLAIRE FERRARIN	(i)	176,107	0	22,661	40,413	18,541	257,662	0	
	(ii)	0	0	0	0	0	0	0	
BARRY HOROWITZ	(i)	200,613	0	2,418	34,130	21,079	279,240	0	
	(ii)	0	0	0	0	0	0	0	
JACLYN E LIBOWITZ	(i)	206,514	2,915	23,623	52,602	18,415	323,073	0	
	(ii)	0	0	0	0	0	0	0	
DEBORAH J LONG	(i)	216,698	23,652	11,749	30,135	13,666	295,900	0	
	(ii)	0	0	0	0	0	0	0	
LAUREL J RICHIE	(i)	239,607	20,794	8,790	14,086	11,146	294,423	0	
	(ii)	0	0	0	0	0	0	0	
MARGIE M WANG	(i)	206,001	0	22,511	24,901	21,377	274,790	0	
	(ii)	0	0	0	0	0	0	0	
LAURIE A WESTLEY	(i)	197,550	24,272	41,152	34,948	8,335	306,260	0	
	(ii)	0	0	0	0	0	0	0	
Michael Watson	(i)	171,009	21,689	33,179	21,069	18,172	265,118	0	
	(ii)	0	0	0	0	0	0	0	

**Part III Supplemental Information**

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
COMPENSATION INFORMATION (1)	FORM 990, SCHEDULE J, PART I, LINE 4B	SUPPLEMENTAL NONQUALIFIED RETIREMENT PLAN K CLONINGER - \$45,827, F CORSELLO - \$39,057, Westley \$651
COMPENSATION INFORMATION (2)	FORM 990, SCHEDULE J, PART I, LINE 5	Senior leadership team incentive compensation is based on performance targets including revenue and other metrics approved by the GSUSA compensation committee
Compensation information (3)		Other taxable compensation paid to Norma Barquet included severance, accrued vacation and other payments in connection with her termination

Express Evaluation



SCHEDULE M (Form 990)

NonCash Contributions

OMB No 1545-0047

2009

Open to Public Inspection

Complete if the organization answered "Yes" on Form 990, Part IV, lines 29 or 30. Attach to Form 990.

Department of the Treasury Internal Revenue Service

Name of the organization GIRL SCOUTS OF THE UNITED STATES OF AMERICA

Employer identification number 13-1624016

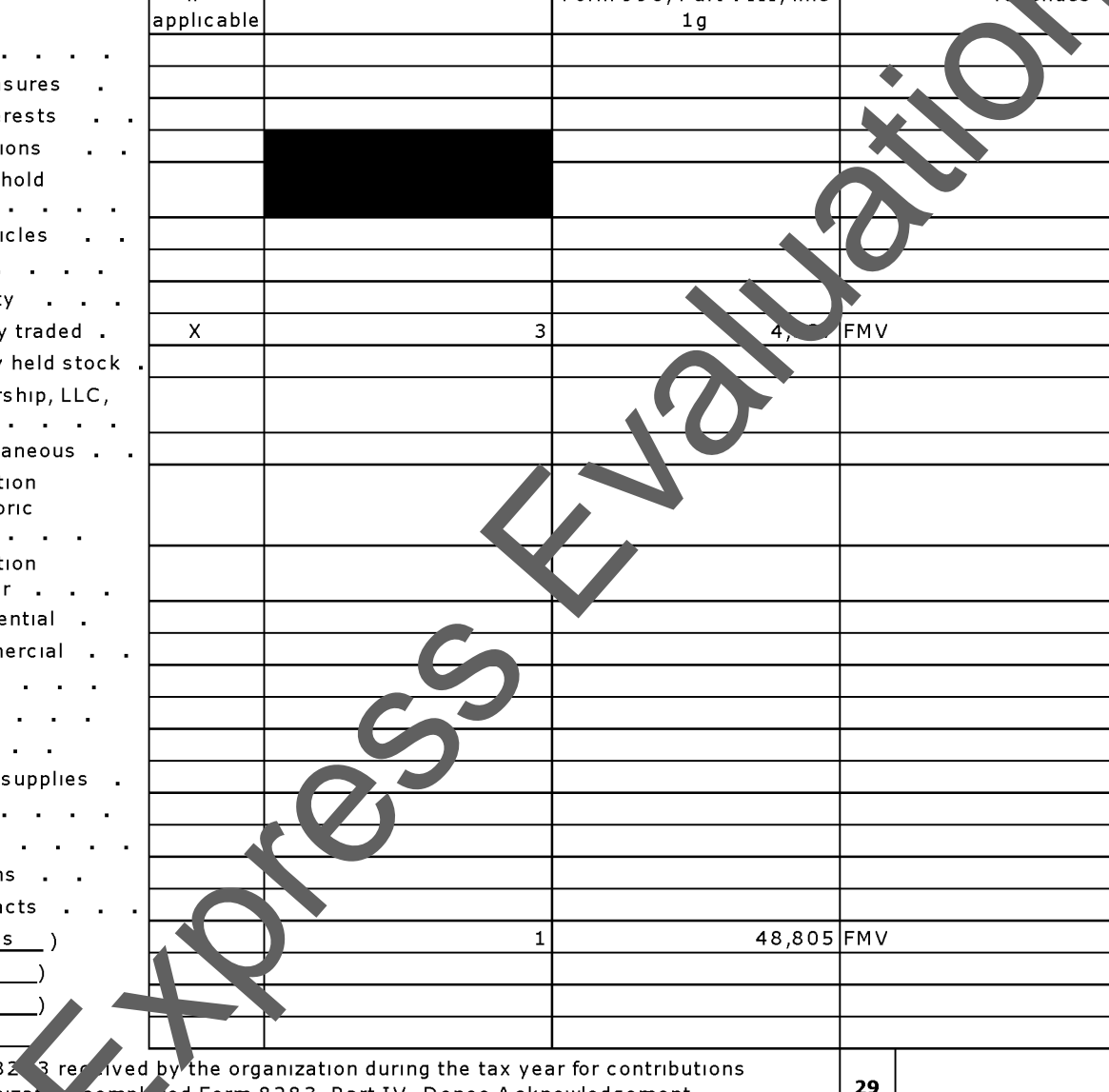
Part I Types of Property

Table with 4 columns: (a) Check if applicable, (b) Number of Contributions, (c) Revenues reported on Form 990, Part VIII, line 1g, (d) Method of determining revenues. Includes rows for Art, Books, Cars, Securities, etc.

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement

29

Table with 3 columns: Question, Yes, No. Contains questions 30a, 31, 32a, 33 regarding contribution policies and reporting.



EVALUATION: Compressor Add-on

**Part II**

**Supplemental Information.** Complete this part to provide the information required by Part I, lines 30b, 32b, and 33. Also complete this part for any additional information.

Identifier	Return Reference	Explanation
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Schedule M (Form 990) 2009

Express Evaluation

**Additional Data**

**Software ID:**

**Software Version:**

**EIN:** 13-1624016

**Name:** GIRL SCOUTS OF THE UNITED STATES OF AMERICA

**efile GRAPHIC print - DO NOT PROCESS | As Filed Data - | DLN: 93493112002141**

**SCHEDULE O  
(Form 990)**

**Supplemental Information to Form 990**

OMB No 1545-0047

**2009**

**Open to Public Inspection**

**Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.  
▶ Attach to Form 990.**

Department of the Treasury  
Internal Revenue Service

**Name of the organization**  
GIRL SCOUTS OF THE UNITED STATES OF AMERICA

**Employer identification number**

13-1624016

Identifier	Return Reference	Explanation
TOTAL NUMBER OF VOLUNTEERS	FORM 990, PART I, LINE 6	ALL ADULT MEMBERS, WHO ARE NOT EMPLOYEES OF GIRL SCOUTS OF THE UNITED STATES OF AMERICA, ARE CONSIDERED VOLUNTEERS OF THE ORGANIZATION

Identifier	Return Reference	Explanation
OTHER PROGRAM SERVICES	FORM 990, PART III, LINE 4D	INTERNATIONAL SERVICES PROVIDES OPPORTUNITIES FOR GIRLS AND ADULTS FROM ACROSS BORDERS AND DIVERSE CULTURES TO LIVE, PLAN, AND WORK TOGETHER FOR A PERIOD OF TIME GIRL SCOUTS MERCHANDISE PROVIDES Program materials TO MEMBERS PARTICIPATING IN GIRL SCOUT PROGRAMS AND PROMOTES THE GIRL SCOUT BRAND AND MISSION

Identifier	Return Reference	Explanation
OFFICERS, EMPLOYEES, OR AGENTS OUTSIDE THE U S	FORM 990, PART IV, LINE 14A	THE ORGANIZATION SERVES OVERSEAS COMMITTEES THROUGHOUT THE WORLD THAT SERVE MANY MILITARY AND CIVILIAN LOCATIONS THE ORGANIZATION PAYS THESE EMPLOYEES AS A MATTER OF CONVENIENCE AND IS REIMBURSED 100% BY THE LOCAL OVERSEAS COUNCILS

Identifier	Return Reference	Explanation
POLICIES (1)	FORM 990, PART VI, SECTION A, LINE 11	OUR FORM 990 IS PROVIDED VIA THE BOARD INTRANET TO OUR BOARD MEMBERS AND IS REVIEWED BY THE AUDIT COMMITTEE OF THE NATIONAL BOARD

Identifier	Return Reference	Explanation
POLICIES (2)	FORM 990, PART VI, SECTION B, LINE 12C	EACH EMPLOYEE AND BOARD MEMBER IS REQUIRED TO ANNUALLY COMPLETE A DISCLOSURE FORM THAT REQUIRES DISCLOSURE OF ANY CONFLICTS OF INTEREST THE ORGANIZATION ENSURES EACH EMPLOYEE AND BOARD MEMBER HAS COMPLETED THE FORM AND MAINTAINS THE DOCUMENTATION

Identifier	Return Reference	Explanation
POLICIES (3)	FORM 990, PART VI, SECTION B, LINE 15B	THE ORGANIZATION FOLLOWS A CONSISTENT PROCESS TO DETERMINE SALARIES OF THE CEO AND TOP MANAGEMENT WHICH INCLUDES 1 USING AN INDEPENDENT CONSULTING FIRM WHO PRESENTS RECOMMENDATIONS TO THE CEO AND NATIONAL BOARD EXECUTIVE COMPENSATION COMMITTEE, 2 GATHERING BENCHMARKS, MARKET ASSESSMENTS, AND SALARY RECOMMENDATIONS, 3 DELIBERATING AND DOCUMENTING FINDINGS TO VALIDATE EXECUTIVE COMPENSATION

Identifier	Return Reference	Explanation
DISCLOSURES	FORM 990, PART VI, SECTION C	THE ORGANIZATION PROVIDES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS UPON REQUEST ADDITIONALLY, OUR AUDITED FINANCIAL STATEMENTS and Form 990 ARE AVAILABLE TO THE GENERAL PUBLIC VIA OUR WEBSITE

Identifier	Return Reference	Explanation
Form 990, Part X, Line 4		The adjustment was made to the opening balance of accounts receivable and deferred income reducing each by \$398,904 Accounts receivable was recorded for memberships dues not earned and deferred revenue for memberships dues not collected during the first few days of the next fiscal year

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**SCHEDULE R  
(Form 990)**

**Related Organizations and Unrelated Partnerships**

OMB No 1545-0047

**2009**

**Open to Public Inspection**

▶ **Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.**  
▶ **Attach to Form 990.** ▶ **See separate instructions.**

Department of the Treasury  
Internal Revenue Service

**Name of the organization**  
GIRL SCOUTS OF THE UNITED STATES OF AMERICA

**Employer identification number**  
13-1624016

**Part I Identification of Disregarded Entities** (Complete if the organization answered "Yes" on Form 990, Part IV, line 33.)

(a) Name, address, and EIN of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity

**Part II Identification of Related Tax-Exempt Organizations** (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related tax-exempt organizations during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity
WORLD FDN FOR GIRL guides & girl scouts 420 fifth avenue 14th floor new york, NY 10018 23-7147834	GIRL SCOUTING	NY	501(c)(3)	5	GIRL SCOUTS

Express Evaluation

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**Part III Identification of Related Organizations Taxable as a Partnership** (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?	
							Yes	No		Yes	No

**Part IV Identification of Related Organizations Taxable as a Corporation or Trust** (Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.)

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership

Express Evaluation

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**Part V Transactions With Related Organizations** (Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35, or 36.)

**Note.** Complete line 1 if any entity is listed in Parts II, III or IV

**1** During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

- a** Receipt of **(i)** interest **(ii)** annuities **(iii)** royalties **(iv)** rent from a controlled entity
- b** Gift, grant, or capital contribution to other organization(s)
- c** Gift, grant, or capital contribution from other organization(s)
- d** Loans or loan guarantees to or for other organization(s)
- e** Loans or loan guarantees by other organization(s)
  
- f** Sale of assets to other organization(s)
- g** Purchase of assets from other organization(s)
- h** Exchange of assets
- i** Lease of facilities, equipment, or other assets to other organization(s)
  
- j** Lease of facilities, equipment, or other assets from other organization(s)
- k** Performance of services or membership or fundraising solicitations for other organization(s)
- l** Performance of services or membership or fundraising solicitations by other organization(s)
- m** Sharing of facilities, equipment, mailing lists, or other assets
- n** Sharing of paid employees
  
- o** Reimbursement paid to other organization for expenses
- p** Reimbursement paid by other organization for expenses
  
- q** Other transfer of cash or property to other organization(s)
- r** Other transfer of cash or property from other organization(s)

	Yes	No
<b>1a</b>		No
<b>1b</b>		No
<b>1c</b>		No
<b>1d</b>		No
<b>1e</b>		No
<b>1f</b>		No
<b>1g</b>		No
<b>1h</b>		No
<b>1i</b>		No
<b>1j</b>		No
<b>1k</b>		No
<b>1l</b>		No
<b>1m</b>	Yes	
<b>1n</b>	Yes	
<b>1o</b>		No
<b>1p</b>		No
<b>1q</b>		No
<b>1r</b>		No

**2** If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds

	(a) Name of other organization	(b) Transaction type(a-r)	(c) Amount involved
(1)			
(2)			
(3)			
(4)			
(5)			
(6)			

EXPRESS EVALUATION

EVALUATION: Compressor Add-on



**Additional Data**

**Software ID:**  
**Software Version:**  
**EIN:** 13-1624016  
**Name:** GIRL SCOUTS OF THE UNITED STATES OF AMERICA

**Form 990, Part III - 4 Program Service Accomplishments (See the Instructions)**

**4d. Other program services**

(Code See Attachment 1	(Expenses \$ 15,283,824	including grants of \$	198,350	(Revenue \$ 7,332,579 )
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Express Evaluation



**Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
CONNIE LINDSEY national president	10 0	X						0	0	0
DAVIA TEMIN first vice president	10 0	X						0	0	0
LINDA P FOREMAN Second vice president	10 0	X						0	0	0
LINDA MAZON-GUTIERREZ secretary	10 0	X						0	0	0
JOAN WAGNON treasurer	10 0	X						0	0	0
SYLVIA ACEVEDO BOARD MEMBER	5 0	X						0	0	0
BARBARA ADACHI BOARD MEMBER	5 0	X						0	0	0
CATHERINE COUGHLIN BOARD MEMBER	5 0	X						0	0	0
HARRIETT EDELMAN BOARD MEMBER	5 0	X						0	0	0
ROCKY EGUSQUIZA BOARD MEMBER	5 0	X						0	0	0
ELLEN FOX BOARD MEMBER	5 0	X						0	0	0
LISA GUILLERMIN GABLE BOARD MEMBER	5 0	X						0	0	0
NAN C HILLIS BOARD MEMBER	5 0	X						0	0	0
MICHELLE HOLIDAY BOARD MEMBER	5 0	X						0	0	0
JOHN HOM BOARD MEMBER	5 0	X						0	0	0
MARIE C JOHNS BOARD MEMBER-until Aug 2010	5 0	X						0	0	0
INGRID SAUDERS JONES BOARD MEMBER	5 0	X						0	0	0
KAREN MALONEY BOARD MEMBER	5 0	X						0	0	0
SHARON H MATTHEWS BOARD MEMBER	5 0	X						0	0	0
ROBERT MORRIS BOARD MEMBER	5 0	X						0	0	0
DEBRA NAKATOMI BOARD MEMBER	5 0	X						0	0	0
SUSAN PETERS BOARD MEMBER	5 0	X						0	0	0
VIKKI PRYOR BOARD MEMBER-until Sep 2010	5 0	X						0	0	0
PATRICIA BOWE ROMINES BOARD MEMBER	5 0	X						0	0	0
RHEA SCHWARTZ BOARD MEMBER	5 0	X						0	0	0

EXPRESS EVALUATION

EVALUATION: Compressor Add-on

**Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
SARA SCHWEBEL BOARD MEMBER	5 0	X						0	0	
EILEEN SCOTT BOARD MEMBER	5 0	X						0	0	
MARISA TABIZON THOMPSON BOARD MEMBER	5 0	X						0	0	
GAIL M TALBOTT BOARD MEMBER	5 0	X						0	0	
mitchell martin Board member	5 0	X						0	0	
M KATHRYN CLONINGER CEO	45 0			X				549,208	0	71,929
Florence N Corsello CFO/Senior vice president	45 0			X				415,754	0	83,764
DELPHIA Y DUCKENS SENIOR VICE PRESIDENT	45 0				X			234,023	0	42,145
BARRY HOROWITZ VP & GENERAL MANAGER	45 0				X			224,031	0	55,209
JACLYN E LIBOWITZ CHIEF OF STAFF	15				X			252,056	0	71,017
LAUREL J RICHIE SENIOR VICE PRESIDENT	5 0				X			269,191	0	25,232
MARGIE M WANG VICE PRESIDENT	45 0				X			228,512	0	46,278
NORMA I BARQUET EXEC VICE PRESIDENT	45 0					X		295,252	0	1,040
CLAIRE FERRARIN VICE PRESIDENT	45 0					X		198,708	0	58,954
DEBORAH J LONG SENIOR VICE PRESIDENT	45 0					X		252,099	0	43,801
LAURIE A WESTLEY SENIOR VICE PRESIDENT	45 0					X		262,977	0	43,283
Michael Watson Senior vice president	45 0					X		225,877	0	39,241