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Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

2007

Open to Public Inspection

A For the 2007 calendar year, or tax year beginning 10-01-2007 and ending 09-30-2008

B Check if applicable
☐ Address change
☐ Name change
☐ Initial return
☐ Final return
☐ Amended return
☐ Application pending

Please use IRS label or print or type. See Specific Instructions.

C Name of organization
Girl Scouts of the United States of America

Number and street (or P O box if mail is not delivered to street address) | Room/suite
420 FIFTH AVENUE

City or town, state or country, and ZIP + 4
NEW YORK, NY 100182798

D Employer identification number
13-1624016

E Telephone number
(212) 852-8000

F Accounting method ☐ Cash ☑ Accrual
☐ Other (specify) ▶

● **Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-EZ).**

H and **I** *are not applicable to section 527 organizations*

H(a) Is this a group return for affiliates? ☐ Yes ☑ No

H(b) If "Yes" enter number of affiliates ▶

H(c) Are all affiliates included? ☐ Yes ☐ No
(If "No," attach a list See instructions)

H(d) Is this a separate return filed by an organization covered by a group ruling? ☐ Yes ☑ No

I Group Exemption Number ▶

G Web site: ▶ WWW GIRLSCOUTS ORG

J Organization type (check only one) ▶ ☑ 501(c) (3) ◀ (insert no) ☐ 4947(a)(1) or ☐ 527

K Check here ▶ ☐ if the organization is not a 509(a)(3) supporting organization **and** its gross receipts are normally **not** more than 25,000 A return is not required, but if the organization chooses to file a return, be sure to file a complete return

M Check ▶ ☐ if the organization is **not** required to attach Sch B (Form 990, 990-EZ, or 990-PF)

L Gross receipts Add lines 6b, 8b, 9b, and 10b to line 12 ▶ 190,354,558

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances *(See the instructions.)*

Revenue

1	Contributions, gifts, grants, and similar amounts received				
a	Contributions to donor advised funds	1a			
b	Direct public support (not included on line 1a)	1b	7,216,483		
c	Indirect public support (not included on line 1a)	1c	30,098		
d	Government contributions (grants) (not included on line 1a)	1d	2,288,392		
e	**Total** (add lines 1a through 1d) (cash $ 9,524,271 noncash $ 10,702)			1e	9,534,973
2	Program service revenue including government fees and contracts (from Part VII, line 93)			2	12,495,710
3	Membership dues and assessments			3	33,213,606
4	Interest on savings and temporary cash investments			4	779,624
5	Dividends and interest from securities			5	3,665,986
6a	Gross rents	6a			
b	Less rental expenses	6b			
c	Net rental income or (loss) subtract line 6b from line 6a			6c	
7	Other investment income (describe ▶)			7	

		(A) Securities		(B) Other		
8a	Gross amount from sales of assets other than inventory	87,314,000	8a			
b	Less cost or other basis and sales expenses	89,610,562	8b			
c	Gain or (loss) (attach schedule)	-2,296,562	8c			
d	Net gain or (loss) Combine line 8c, columns (A) and (B)				8d	-2,296,562

9	Special events and activities (attach schedule) If any amount is from **gaming**, check here ▶ ☐				
a	Gross revenue (not including $ ____ of contributions reported on line 1b)	9a			
b	Less direct expenses other than fundraising expenses	9b			
c	Net income or (loss) from special events Subtract line 9b from line 9a			9c	
10a	Gross sales of inventory, less returns and allowances	10a	42,426,311		
b	Less cost of goods sold	10b	18,616,165		
c	Gross profit or (loss) from sales of inventory (attach schedule) Subtract line 10b from line 10a			10c	23,810,146
11	Other revenue (from Part VII, line 103)			11	924,348
12	**Total revenue** Add lines 1e, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11			12	82,127,831

Expenses

13	Program services (from line 44, column (B))	13	78,822,597
14	Management and general (from line 44, column (C))	14	7,051,245
15	Fundraising (from line 44, column (D))	15	1,242,322
16	Payments to affiliates (attach schedule)	16	1,817,343
17	**Total expenses** Add lines 16 and 44, column (A)	17	88,933,507

Net Assets

18	Excess or (deficit) for the year Subtract line 17 from line 12	18	-6,805,676
19	Net assets or fund balances at beginning of year (from line 73, column (A))	19	204,439,372
20	Other changes in net assets or fund balances (attach explanation)	20	-34,993,179
21	Net assets or fund balances at end of year Combine lines 18, 19, and 20	21	162,640,517

Part II **Statement of Functional Expenses** All organizations must complete column (A) Columns (B), (C), and (D) are required for section 501(c)(3) and (4) organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others (*See the instructions.*)

Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		**(A) Total**	**(B)** Program services	**(C)** Management and general	**(D)** Fundraising
22a Grants paid from donor advised funds (attach Schedule) (cash $0 noncash $0) If this amount includes foreign grants, check here ☐	**22a**				
22b Other grants and allocations (attach schedule) (cash $4,133,008 noncash $0) If this amount includes foreign grants, check here ☑	**22b**	4,133,008	4,133,008		
23 Specific assistance to individuals (attach schedule)	**23**				
24 Benefits paid to or for members (attach schedule)	**24**	509,695	509,695		
25a Compensation of current officers, directors, key employees etc Listed in Part V-A (attach schedule)	**25a**	783,300	348,319	344,318	90,663
b Compensation of former officers, directors, key employees etc listed in Part V-B (attach schedule)	**25b**				
c Compensation and other distributions not icluded above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) (attach schedule)	**25c**				
26 Salaries and wages of employees not included on lines 25a, b and c	**26**	27,581,235	24,702,252	2,457,112	421,871
27 Pension plan contributions not included on lines 25a, b and c	**27**	965,502	830,865	113,814	20,823
28 Employee benefits not included on lines 25a - 27	**28**	4,035,298	3,606,879	362,159	66,260
29 Payroll taxes	**29**	2,106,754	1,812,973	248,345	45,436
30 Professional fundraising fees	**30**				
31 Accounting fees	**31**	176,798		176,798	
32 Legal fees	**32**	899,833		899,833	
33 Supplies	**33**	3,105,027	2,996,952	17,424	90,651
34 Telephone	**34**	810,630	609,293	201,337	
35 Postage and shipping	**35**	1,462,576	1,350,282	109,639	2,655
36 Occupancy	**36**	6,058,298	5,832,788	87,175	138,335
37 Equipment rental and maintenance	**37**	181,000	59,169	121,831	
38 Printing and publications	**38**	3,785,817	3,739,363	35,698	10,756
39 Travel	**39**	5,120,350	4,656,394	406,235	57,721
40 Conferences, conventions, and meetings	**40**				
41 Interest	**41**				
42 Depreciation, depletion, etc (attach schedule)	**42**	2,512,034	2,032,410	429,576	50,048
43 Other expenses not covered above (itemize)					
a INSURANCE	**43a**	321,458	242,831	78,627	
b GIRL SCOUT PROGRAM	**43b**	2,025,266	1,958,377	38,999	27,890
c MISCELLANEOUS	**43c**	2,846,928	2,518,899	200,218	127,811
d TECHNICAL SERVICES	**43d**	2,430,579	2,041,873	385,223	3,483
e PROFESSIONAL SERVICES/NONSTAFF	**43e**	12,328,734	11,903,931	336,884	87,919
f REDISTRIBUTED EXPENSES	**43f**	2,936,044	2,936,044		
g	**43g**				
44 **Total functional expenses.** Add lines 22a through 43g (Organizations completing columns (B)-(D), carry these totals to lines 13—15)	**44**	87,116,164	78,822,597	7,051,245	1,242,322

Joint Costs. Check ☐ if you are following SOP 98-2

Are any joint costs from a combined educational campaign and fundraising solicitation reported in **(B)** Program services? ☐ **Yes** ☑ **No**

If "Yes," enter **(i)** the aggregate amount of these joint costs $0, **(ii)** the amount allocated to Program services $0, **(iii)** the amount allocated to Management and general $0, and **(iv)** the amount allocated to Fundraising $0

Part III Statement of Program Service Accomplishments *(See the instructions.)*

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization How the public perceives an organization in such cases may be determined by the information presented on its return Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments

What is the organization's primary exempt purpose? ▶ GIRL SCOUTING BUILDS GIRLS OF COURAGE, CONFIDENCE,AND CHARACTER, WHO MAKE THE WORLD A BETTER PLACE THE PURPOSE OF THE CORPORATION IS TO PROMOTE THE GIRL SCOUT MOVEMENT IN THE UNITED STATES OF AMERICA, WHICH INCLUDES THE UNITED STATES, ITS TERRITORIES, AND POSSESSIONS, BY DIRECTING AND COORDINATING THE MOVEMENT AND BY PROVIDING AND ADMINISTERING THE GIRL SCOUT PROGRAM IN ACCORDANCE WITH THE PURPOSES SET FORTH IN ITS CONGRESSIONAL CHARTER

All organizations must describe their exempt purpose achievements in a clear and concise manner State the number of clients served, publications issued, etc Discuss achievements that are not measurable (Section 501(c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others)

		Program Service Expenses (Required for 501(c)(3) and (4) orgs , and 4947(a)(1) trusts, but optional for others)
a	See Additional Data Table (Grants and allocations $) If this amount includes foreign grants, check here ▶ ☐	
b	(Grants and allocations $) If this amount includes foreign grants, check here ▶ ☐	
c	(Grants and allocations $) If this amount includes foreign grants, check here ▶ ☐	
d	(Grants and allocations $) If this amount includes foreign grants, check here ▶ ☐	
e	Other program services (attach schedule) (Grants and allocations $) If this amount includes foreign grants, check here ▶ ☐	
f	**Total of Program Service Expenses** (should equal line 44, column (B), Program services) . . . . ▶	78,822,597

Part IV **Balance Sheets** *(See the instructions.)*

Note: *Where required, attached schedules and amounts within the description column should be for end-of-year amounts only.*			(A) Beginning of year		(B) End of year
Assets					
45 Cash—non-interest-bearing			20,923	**45**	42,562
46 Savings and temporary cash investments			21,414,629	**46**	13,599,494
47a Accounts receivable	**47a**	7,644,963			
b Less allowance for doubtful accounts	**47b**	91,752	6,256,618	**47c**	7,553,211
48a Pledges receivable	**48a**	4,366,555			
b Less allowance for doubtful accounts	**48b**		1,611,502	**48c**	4,366,555
49 Grants receivable				**49**	
50a Receivables from current and former officers, directors, trustees, and key employees (attach schedule)				**50a**	
b Receivables from other disqualified persons (as defined under section 4958(c)(3)(B) (attach schedule)				**50b**	
51a Other notes and loans receivable (attach schedule)	**51a**				
b Less allowance for doubtful accounts	**51b**			**51c**	
52 Inventories for sale or use			4,193,556	**52**	9,437,869
53 Prepaid expenses and deferred charges			11,570,086	**53**	3,462,008
54a Investments—publicly-traded securities ▶ ☐ Cost ☑ FMV			122,924,560	**54a**	94,963,809
b Investments—other securities (attach schedule) ▶ ☐ Cost ☑ FMV			21,192,067	**54b**	20,571,550
55a Investments—land, buildings, and equipment basis	**55a**				
b Less accumulated depreciation (attach schedule)	**55b**			**55c**	
56 Investments—other (attach schedule)				**56**	
57a Land, buildings, and equipment basis	**57a**	76,064,552			
b Less accumulated depreciation (attach schedule)	**57b**	50,934,974	26,479,401	**57c**	25,129,578
58 Other assets, including program-related investments (describe ▶ ______)			3,934,757	**58**	2,864,605
59 **Total assets** (must equal line 74) Add lines 45 through 58			219,598,099	**59**	181,991,241
Liabilities					
60 Accounts payable and accrued expenses			10,362,902	**60**	13,924,917
61 Grants payable				**61**	
62 Deferred revenue			3,581,453	**62**	4,406,322
63 Loans from officers, directors, trustees, and key employees (attach schedule)				**63**	
64a Tax-exempt bond liabilities (attach schedule)				**64a**	
b Mortgages and other notes payable (attach schedule)				**64b**	
65 Other liabilities (describe ▶ ______)			1,214,372	**65**	1,019,485
66 **Total liabilities** Add lines 60 through 65			15,158,727	**66**	19,350,724
Net Assets or Fund Balances					
Organizations that follow SFAS 117, check here ▶ ☑ and complete lines 67 through 69 and lines 73 and 74					
67 Unrestricted			166,117,137	**67**	127,802,064
68 Temporarily restricted			22,418,167	**68**	18,761,811
69 Permanently restricted			15,904,068	**69**	16,076,642
Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 70 through 74					
70 Capital stock, trust principal, or current funds				**70**	
71 Paid-in or capital surplus, or land, building, and equipment fund				**71**	
72 Retained earnings, endowment, accumulated income, or other funds				**72**	
73 **Total net assets or fund balances** Add lines 67 through 69 **or** lines 70 through 72 (Column (A) **must** equal line 19 and column (B) **must** equal line 21)			204,439,372	**73**	162,640,517
74 **Total liabilities and net assets / fund balances** Add lines 66 and 73			219,598,099	**74**	181,991,241

Part IV-A **Reconciliation of Revenue per Audited Financial Statements With Revenue per Return** *(See the instructions.)*

a	Total revenue, gains, and other support per audited financial statements			a	34,728,487
b	Amounts included on line **a** but not on Part I, line 12				
1	Net unrealized gains on investments	b1	-23,849,415		
2	Donated services and use of facilities	b2	1,089,000		
3	Recoveries of prior year grants	b3			
4	Other (specify)	b4	-11,143,738		
	Add lines **b1** through **b4**			b	-33,904,153
c	Subtract line **b** from line **a**			c	68,632,640
d	Amounts included on Part I, line 12, but not on line **a**				
1	Investment expenses not included on Part I, line 6b	d1	610,000		
2	Other (specify)	d2	12,885,191		
	Add lines **d1** and **d2**			d	-33,904,153
e	**Total revenue** (Part I, line 12) Add lines **c** and **d** ▶			e	82,127,831

Part IV-B **Reconciliation of Expenses per Audited Financial Statements With Expenses per Return**

a	Total expenses and losses per audited financial statements			a	76,527,316
b	Amounts included on line **a** but not on Part I, line 17				
1	Donated services and use of facilities	b1	1,089,000		
2	Prior year adjustments reported on Part I, line 20	b2			
3	Losses reported on Part I, line 20	b3			
4	Other (specify)	b4			
	Add lines **b1** through **b4**			b	1,089,000
c	Subtract line **b** from line **a**			c	75,438,316
d	Amounts included on Part I, line 17, but not on line **a:**				
1	Investment expenses not included on Part I, line 6b	d1	610,000		
2	Other (specify)	d2	12,885,191		
	Add lines **d1** and **d2**			d	13,495,191
e	**Total expenses** (Part I, line 17) Add lines **c** and **d** ▶			e	88,933,507

Part V-A **Current Officers, Directors, Trustees, and Key Employees** (List each person who was an officer, director, trustee, or key employee at any time during the year even if they were not compensated.) *(See the instructions.)*

(A) Name and address	**(B)** Title and average hours per week devoted to position	**(C)** Compensation **(If not paid, enter -0-.)**	**(D)** Contributions to employee benefit plans & deferred compensation plans	**(E)** Expense account and other allowances
See Additional Data Table				

Part V-A Current Officers, Directors, Trustees, and Key Employees *(continued)*		Yes	No
75a Enter the total number of officers, directors, and trustees permitted to vote on organization business at board meetings . . . ▶ 40			
b Are any officers, directors, trustees, or key employees listed in Form 990, Part V-A, or highest compensated employees listed in Schedule A, Part I, or highest compensated professional and other independent contractors listed in Schedule A, Part II-A or II-B, related to each other through family or business relationships? If "Yes," attach a statement that identifies the individuals and explains the relationship(s) .	**75b**		No
c Do any officers, directors, trustees, or key employees listed in Form 990, Part V-A, or highest compensated employees listed in Schedule A, Part I, or highest compensated professional and other independent contractors listed in Schedule A, Part II-A or II-B, receive compensation from any other organizations, whether tax exempt or taxable, that are related to the organization? See the instructions for the definition of "related organization" . . . ▶	**75c**		No
If "Yes," attach a statement that includes the information described in the instructions			
d Does the organization have a written conflict of interest policy? . . .	**75d**	Yes	

Part V-B **Former Officers, Directors, Trustees, and Key Employees That Received Compensation or Other Benefits** (If any former officer, director, trustee, or key employee received compensation or other benefits (described below) during the year, list that person below and enter the amount of compensation or other benefits in the appropriate column. See the instructions.)

(A) Name and address	**(B)** Loans and Advances	**(C)** Compensation (If not paid enter -0-)	**(D)** Contributions to employee benefit plans and deferred compensation plans	**(E)** Expense account and other allowances

Part VI Other Information *(See the instructions.)*		Yes	No
76 Did the organization make a change in its activities or methods of conducting activities? If "Yes," attach a detailed statement of each change . . .	**76**		No
77 Were any changes made in the organizing or governing documents but not reported to the IRS? . . .	**77**		No
If "Yes," attach a conformed copy of the changes			
78a Did the organization have unrelated business gross income of $1,000 or more during the year covered by this return? . . .	**78a**	Yes	
b If "Yes," has it filed a tax return on **Form 990-T** for this year? . . .	**78b**	Yes	
79 Was there a liquidation, dissolution, termination, or substantial contraction during the year? If "Yes," attach a statement . . .	**79**		No
80a Is the organization related (other than by association with a statewide or nationwide organization) through common membership, governing bodies, trustees, officers, etc , to any other exempt or nonexempt organization? . . .	**80a**	Yes	
b If "Yes," enter the name of the organization ▶ NEW YORK GIRL SCOUTS INC and check whether it is ☑ exempt **or** ☐ nonexempt			
81a Enter direct or indirect political expenditures (See line 81 instructions) . . . **81a** 0			
b Did the organization file **Form 1120-POL** for this year? . . .	**81b**		No

Part VI Other Information *(continued)*

			Yes	No
82a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?	82a	Yes	
b	If "Yes," you may indicate the value of these items here Do not include this amount as revenue in Part I or as an expense in Part II (See instructions in Part III) **82b** 1,089,031			
83a	Did the organization comply with the public inspection requirements for returns and exemption applications?	83a	Yes	
b	Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	83b	Yes	
84a	Did the organization solicit any contributions or gifts that were not tax deductible?	84a		No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	84b		
85	*501(c)(4), (5), or (6) organizations.* **a** Were substantially all dues nondeductible by members?	85a		
b	Did the organization make only in-house lobbying expenditures of $2,000 or less?	85b		
	If "Yes," was answered to either 85a or 85b, **do not** complete 85c through 85h below unless the organization received a waiver for proxy tax owed the prior year			
c	Dues assessments, and similar amounts from members **85c**			
d	Section 162(e) lobbying and political expenditures **85d**			
e	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices **85e**			
f	Taxable amount of lobbying and political expenditures (line 85d less 85e) **85f**			
g	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	85g		
h	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?	85h		
86	*501(c)(7) orgs.* Enter **a** Initiation fees and capital contributions included on line 12 **86a** 0			
b	Gross receipts, included on line 12, for public use of club facilities **86b** 0			
87	*501(c)(12) orgs.* Enter **a** Gross income from members or shareholders **87a** 0			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them) **87b** 0			
88a	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? If "Yes," complete Part IX	88a		No
b	At any time during the year, did the organization directly or indirectly own a controlled entity within the meaning of section 512(b)(13)? If yes complete Part XI	88b		No
89a	*501(c)(3) organizations* Enter Amount of tax imposed on the organization during the year under section 4911 ▶ 0 , section 4912 ▶ 0 , section 4955 ▶ 0			
b	*501(c)(3) and 501(c)(4) orgs.* Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction	89b		No
c	Enter Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 ▶ 0			
d	Enter Amount of tax on line 89c, above, reimbursed by the organization ▶ 0			
e	*All organizations.* At any time during the tax year was the organization a party to a prohibited tax shelter transaction?	89e		No
f	*All organizations.* Did the organization acquire direct or indirect interest in any applicable insurance contract?	89f		No
g	*For supporting organizations and sponsoring organizations maintaining donor advised funds.* Did the supporting organization, or a fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	89g		No

90a List the states with which a copy of this return is filed ▶ See Additional Data Table

b Number of employees employed in the pay period that includes March 12, 2007 (See instructions) **90b** 470

91a The books are in care of ▶ FLORENCE CORSELLO Telephone no ▶ (212) 852-8000

Located at ▶ 420 FIFTH AVENUE NEW YORK, NY ZIP + 4 ▶ 10018

			Yes	No
b	At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	91b		No

If "Yes," enter the name of the foreign country ▶

See the instructions for exceptions and filing requirements for **Form TD F 90-22.1**, Report of Foreign Bank and Financial Accounts

Part VI **Other Information** *(continued)*

			Yes	No
c	At any time during the calendar year, did the organization maintain an office outside of the United States?	91c		No
	If "Yes," enter the name of the foreign country ▶			
92	*Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of* ***Form 1041***—Check here . . . . ▶ ☐			
	and enter the amount of tax-exempt interest received or accrued during the tax year . . . . ▶	92		

Part VII **Analysis of Income-Producing Activities** ***(See the instructions.)***

Note: *Enter gross amounts unless otherwise indicated.*

	Unrelated business income		Excluded by section 512, 513, or 514		(E) Related or exempt function income
	(A) Business code	**(B)** Amount	**(C)** Exclusion code	**(D)** Amount	
93 Program service revenue					
a ROYALTIES			15	7,016,645	
b TRAINING AND EVENT REVENUE	721000	2,362,866			3,116,199
c					
d					
e					
f Medicare/Medicaid payments					
g Fees and contracts from government agencies					
94 Membership dues and assessments . . .					33,213,606
95 Interest on savings and temporary cash investments			14	779,624	
96 Dividends and interest from securities . . .			14	3,665,986	
97 Net rental income or (loss) from real estate					
a debt-financed property					
b non debt-financed property					
98 Net rental income or (loss) from personal property					
99 Other investment income					
100 Gain or (loss) from sales of assets other than inventory			18	-2,296,562	
101 Net income or (loss) from special events . .					
102 Gross profit or (loss) from sales of inventory					23,810,146
103 Other revenue **a** MISCELLANEOUS			01	924,348	
b					
c					
d					
e					
104 Subtotal (add columns (B), (D), and (E)) . .		2,362,866		10,090,041	60,139,951

105 **Total** (add line 104, columns (B), (D), and (E)) . . . . ▶ 72,592,858

Note: *Line 105 plus line 1e, Part I, should equal the amount on line 12, Part I.*

Part VIII **Relationship of Activities to the Accomplishment of Exempt Purposes** ***(See the instructions.)***

Line No. ▼	Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes)
93A	FEES PAID BY PARTICIPANTS IN CONNECTION WITH SERVICES
94	DUES PAID BY REGISTERED MEMBERS TO RECEIVE MEMBERSHIP [redacted]
102	SALE OF UNIFORMS, HANDBOOKS, INSIGNIA, AND EQUIPMENT [redacted]

Part IX **Information Regarding Taxable Subsidiaries and D** [redacted]

(A) Name, address, and EIN of corporation, partnership, or disregarded entity	(B) Percentage of ownership interest	Natu [redacted]
	%	
	%	
	%	
	%	

Part X **Information Regarding Transfers Associated with** [redacted] ***instructions.)***

(a) Did the organization, during the year, receive any funds, directly or indirectly, to pay pren [redacted]

(b) Did the organization, during the year, pay premiums, directly or indirectly [redacted]

NOTE: *If "Yes" to* ***(b)****, file Form 8870* ***and*** *Form 4720 (see instructions).*

Part XI **Information Regarding Transfers To and From Controlled Entities** *Complete only if the organization is a controlling organization as defined in section 512(b)(13)*

		Yes	No
106	Did the reporting organization **make** any transfers **to** a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity		No

	(A) Name and address of each controlled entity	(B) Employer Identification Number	(C) Description of transfer	(D) Amount of transfer
a				
b				
c				
	Totals			

		Yes	No
107	Did the reporting organization **receive** any transfers **from** a controlled entity as defined in section 512(b)(13) of the Code? If "Yes," complete the schedule below for each controlled entity		No

	(A) Name and address of each controlled entity	(B) Employer Identification Number	(C) Description of transfer	(D) Amount of transfer
a				
b				
c				
	Totals			

		Yes	No
108	Did the organization have a binding written contract in effect on August 17, 2006 covering the interests, rents, royalties and annuities described in question 107 above?		No

Please Sign Here

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

******	2009-06-25
Signature of officer	Date

Florence Corsello CFO

Type or print name and title

Paid Preparer's Use Only

Preparer's signature	Date	Check if self-empolyed ▸ ☐	Preparer's SSN or PTIN (See Gen Inst W)
Firm's name (or yours if self-employed), address, and ZIP + 4	GRANT THORNTON LLP 666 THIRD AVENUE NEW YORK, NY 100174011		EIN ▸ Phone no ▸ (212) 542-9609

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SCHEDULE A (Form 990 or 990EZ)

Department of the Treasury Internal Revenue Service

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information—(See separate instructions.)

▶ **MUST be completed by the above organizations and attached to their Form 990 or 990-EZ**

OMB No 1545-0047

2007

Name of the organization
Girl Scouts of the United States of America

Employer identification number
13-1624016

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees

(See page 1 of the instructions. List each one. If there are none, enter "None.")

(a) Name and address of each employee paid more than $50,000	**(b)** Title and average hours per week devoted to position	**(c)** Compensation	**(d)** Contributions to employee benefit plans & deferred compensation	**(e)** Expense account and other allowances
NORMA BARQUET C/0 GIRL SCOUTS OF THE USA 420 FIFTH AVENUE NEW YORK, NY 10018	SVP-MISSION TO MKT 45 0	272,984	40,290	0
DEBORAH LONG C/0 GIRL SCOUTS OF THE USA 420 FIFTH AVENUE NEW YORK, NY 10018	SVP-GOVERNANCE/ADMIN 45 0	243,403	26,615	0
JACQUELINE LIBOWITZ C/0 GIRL SCOUTS OF THE USA 420 FIFTH AVENUE NEW YORK, NY 10018	CHIEF OF STAFF 45 0	227,043	49,446	0
BARRY HOROWITZ C/0 GIRL SCOUTS OF THE USA 420 FIFTH AVENUE NEW YORK, NY 10018	VP-GM MERCHANDISING 45 0	218,347	49,553	0
LAURIE WESTLEY C/0 GIRL SCOUTS OF THE USA 420 FIFTH AVENUE NEW YORK, NY 10018	SVP-PUBLIC POLICY 45 0	217,498	58,595	0
Total number of other employees paid over $50,000 ▶	284			

Part II-A Compensation of the Five Highest Paid Independent Contractors for Professional Services

(See page 2 of the instructions. List each one (whether individual or firms). If there are none, enter "None.")

(a) Name and address of each independent contractor paid more than $50,000	**(b)** Type of service	**(c)** Compensation
HELLER EHRMAN LLP PO BOX 60000 SAN FRANCISCO, CA 94160	LEGAL	779,697
JH COHN LLP 4 BECKER FARM ROAD ROSELAND, NJ 07068	AUDIT SERVICES	318,997
GOLDMAN SACHS FUNDS MANAGEMENT LP PO BOX 7247-6636 PHILADELPHIA, PA 19170	INVESTMENT MGMT	111,139
NEW AMSTERDAM PARTNERS LLC 475 PARK AVENUE SOUTH NEW YORK, NY 10016	INVESTMENT MGMT	91,182
ADVISORY RESEARCH INC 1659 PAYSPHERE CIRCLE CHICAGO, IL 60674	INVESTMENT ADVISORS	68,036
Total number of others receiving over $50,000 for professional services ▶ 2		

Part II-B Compensation of the Five Highest Paid Independent Contractors for Other Services

(List each contractor who performed services other than professional services, whether individual or firms. If there are none, enter "None". See page 2 for instructions.)

(a) Name and address of each independent contractor paid more than $50,000	**(b)** Type of service	**(c)** Compensation
MINDTREE CONSULTING PRIVATE LTD 15 INDEPENDENCE BLVD SUITE 410 WARREN, NJ 07059	TECHNICAL SERVICES	1,022,585
TMA RESOURCES 1919 GALLOWS ROAD SUITE 400 VIENNA, VA 22182	TECHNICAL SERVICES	990,644
SPOT ON MEDIA 210 CENTRAL PARK SOUTH SUITE 5C NEW YORK, NY 10019	MAGAZINE PUBLISHING	610,414
THE NORTH HIGHLAND COMPANY PO BOX 101353 ATLANTA, GA 30392	TECHNICAL SERVICES	436,507
EVERGREEN EXECUTIVE SOURCE PO BOX 412 HADDONFIELD, NY 08033	RECRUITING SERVICES	430,441
Total number of other contractors receiving over $50,000 for other services ▶ 35		

Part III Statements About Activities (See page 2 of the instructions.)

			Yes	No
1	During the year, has the organization attempted to influence national, state, or local legislation, include any attempt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the lobbying activities ▶$ 66,430 (Must equal amounts on line 38, Part VI-A, or line i of Part VI-B)	1	Yes	
	Organizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A Other organizations checking "Yes" must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities			
2	During the year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal beneficiary? *(If the answer to any question is "Yes," attach a detailed statement explaining the transactions.)*			
a	Sale, exchange, or leasing property?	2a		No
b	Lending of money or other extension of credit?	2b		No
c	Furnishing of goods, services, or facilities?	2c	Yes	
d	Payment of compensation (or payment or reimbursement of expenses if more than $1,000)?	2d	Yes	
e	Transfer of any part of its income or assets?	2e		No
3a	Did the organization make grants for scholarships, fellowships, student loans, etc ? (If "Yes," attach an explanation of how the organization determines that recipients qualify to receive payments)	3a	Yes	
b	Did the organization have a section 403(b) annuity plan for its employees?	3b		No
c	Did the organization receive or hold an easement for conservation purposes, including easements to preserve open space, the environment , historic land areas or structures? If "Yes" attach a detailed statement	3c		No
d	Did the organization provide credit counseling, debt management, credit repair, or debt negotiation services?	3d		No
4a	Did the organization maintain any donor advised funds? If "Yes," complete lines 4b through 4g If "No," complete lines 4f and 4g	4a	Yes	
b	Did the organization make any taxable distributions under section 4966?	4b		No
c	Did the organization make a distribution to a donor, donor advisor, or related person?	4c		No

d Enter the total number of donor advised funds owned at the end of the tax year ▶

e Enter the aggregate value of assets held in all donor advised funds owned at the end of the tax year ▶

f Enter the total number of separate funds or accounts owned at the end of the tax year (excluding donor advised funds included on line 4d) where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts ▶0

g Enter the aggregate value of assets held in all funds or accounts included on line 4f at the end of the tax year ▶0

Part IV **Reason for Non-Private Foundation Status** (See pages 4 through 7 of the instructions.)

I certify that the organization is not a private foundation because it is (Please check only **ONE** applicable box)

5 ☐ A church, convention of churches, or association of churches Section 170(b)(1)(A)(i)

6 ☐ A school Section 170(b)(1)(A)(ii) (Also complete Part V)

7 ☐ A hospital or a cooperative hospital service organization Section 170(b)(1)(A)(iii)

8 ☐ A federal, state, or local government or governmental unit Section 170(b)(1)(A)(v)

9 ☐ A medical research organization operated in conjunction with a hospital Section 170(b)(1)(A)(iii) **Enter the hospital's name, city, and state** ▶

10 ☐ An organization operated for the benefit of a college or university owned or operated by a governmental unit Section 170(b)(1)(A)(iv) (Also complete the **Support Schedule** in Part IV-A)

11a ☐ An organization that normally receives a substantial part of its support from a governmental unit or from the general public Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A)

11b ☐ A community trust Section 170(b)(1)(A)(vi) (Also complete the **Support Schedule** in Part IV-A)

12 ☑ An organization that normally receives **(1) more than 331/3%** of its support from contributions, membership fees, and gross receipts from activities related to its charitable, etc , functions—subject to certain exceptions, and **(2) no more than 331/3%** of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See section 509(a)(2) (Also complete the **Support Schedule** in Part IV-A)

13 ☐ An organization that is not controlled by any disqualified persons (other than foundation managers) and otherwise meets the requirements of section 509(a)(3) Check the box that describes the type of supporting organization

☐ Type I ☐ Type II ☐ Type III - Functionally Integrated ☐ Type III - Other

Provide the following information about the supported organizations. (see page 7 of the instructions.)

(a) Name(s) of supported organization(s)	(b) Employer identification number	(c) Type of organization (described in lines 5 through 12 above or IRC section)	(d) Is the supported organization listed in the supporting organization's governing documents? Yes	No	(e) Amount of support?
Total ▶					

14 ☐ An organization organized and operated to test for public safety Section 509(a)(4) (See page 7 of the instructions)

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12) ***Use cash method of accounting.***

Note: *You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.*

	Calendar year (or fiscal year beginning in)	(a) 2006	(b) 2005	(c) 2004	(d) 2003	(e) Total
15	Gifts, grants, and contributions received (Do not include unusual grants See line 28)	6,779,920	9,949,488	9,090,562	10,506,186	36,326,156
16	Membership fees received	33,213,606	34,421,622	35,589,675	37,514,369	140,739,272
17	Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc , purpose	45,652,162	41,029,687	43,485,203	45,727,328	175,894,380
18	Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	14,356,481	14,372,438	10,238,382	9,742,076	48,709,377
19	Net income from unrelated business activities not included in line 18					0
20	Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					0
21	The value of services or facilities furnished to the organization by a governmental unit without charge Do not include the value of services or facilities generally furnished to the public without charge					0
22	Other income Attach a schedule Do not include gain or (loss) from sale of capital assets	0	0	0	0	7,234
23	Total of lines 15 through 22	100,002,389	99,773,575	98,406,362	103,494,093	401,676,419
24	Line 23 minus line 17	54,350,227	58,743,888	54,921,159	57,766,765	225,782,039
25	Enter 1% of line 23	1,000,024	997,736	984,064	1,034,941	

26 **Organizations described on lines 10 or 11:** **a** Enter 2% of amount in column (e), line 24 ▶ **26a**

b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2002 through 2005 exceeded the amount shown in line 26a **Do not file this list with your return.** Enter the total of all these excess amounts ▶ **26b**

c Total support for section 509(a)(1) test Enter line 24, column (e) ▶ **26c**

d Add Amounts from column (e) for lines 18 ____ 19 ____ 22 ____ 26b ____ ▶ **26d**

e Public support (line 26c minus line 26d total) ▶ **26e**

f **Public support percentage (line 26e (numerator) divided by line 26c (denominator))** ▶ **26f**

27 **Organizations described on line 12:** **a** For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person " **Do not file this list with your return.** Enter the sum of such amounts for each year

(2006) 0 (2005) 0 (2004) 0 (2003) 0

b For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the **larger** of **(1)** the amount on line 25 for the year or **(2)** $5,000 (Include in the list organizations described in lines 5 through 11b, as well as individuals) **Do not file this list with your return.** After computing the difference between the amount received and the larger amount described in **(1)** or **(2)**, enter the sum of these differences (the excess amounts) for each year

(2006) 0 (2005) 0 (2004) 0 (2003) 0

c Add Amounts from column (e) for lines 15 36,326,156 16 140,739,272 17 175,894,380 20 0 21 0 ▶ **27c** 352,959,808

d Add Line 27a total 0 and line 27b total 0 ▶ **27d** 0

e Public support (line 27c total minus line 27d total) ▶ **27e** 352,959,808

f Total support for section 509(a)(2) test Enter amount from line 23, column (e) ▶ **27f** 401,676,419

g **Public support percentage (line 27e (numerator) divided by line 27f (denominator))** ▶ **27g** 87 87 %

h **Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator))** ▶ **27h** 12 13 %

28 **Unusual Grants:** For an organization described in line 10, 11, or 12 that received any unusual grants during 2002 through 2005, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant **Do not file this list with your return.** Do not include these grants in line 15

Part V **Private School Questionnaire** (See page 7 of the instructions.)
(To be completed ONLY by schools that checked the box on line 6 in Part IV)

		Line	Yes	No
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?	29		
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?	30		
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves?	31		
	If "Yes," please describe, if "No," please explain (If you need more space, attach a separate statement)			
32	Does the organization maintain the following			
a	Records indicating the racial composition of the student body, faculty, and administrative staff?	32a		
b	Records documenting that scholarships and other financial assistance are awarded on racially nondiscriminatory basis?	32b		
c	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	32c		
d	Copies of all material used by the organization or on its behalf to solicit contributions?	32d		
	If you answered "No" to any of the above, please explain (If you need more space, attach a separate statement)			
33	Does the organization discriminate by race in any way with respect to			
a	Students' rights or privileges?	33a		
b	Admissions policies?	33b		
c	Employment of faculty or administrative staff?	33c		
d	Scholarships or other financial assistance?	33d		
e	Educational policies?	33e		
f	Use of facilities?	33f		
g	Athletic programs?	33g		
h	Other extracurricular activities?	33h		
	If you answered "Yes" to any of the above, please explain (If you need more space, attach a separate statement)			
34a	Does the organization receive any financial aid or assistance from a governmental agency?	34a		
b	Has the organization's right to such aid ever been revoked or suspended?	34b		
	If you answered "Yes" to either 34a or b, please explain using an attached statement			
35	Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If "No," attach an explanation	35		

Part VI-A **Lobbying Expenditures by Electing Public Charities** (See page 9 of the instructions.)
(To be completed **ONLY** by an eligible organization that filed Form 5768)

Check ▶ **a** ☐ if the organization belongs to an affiliated group Check ▶ **b** ☐ if you checked "a" and "limited control" provisions apply

Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred)		(a) Affiliated group totals	(b) To be completed for all electing organizations
36 Total lobbying expenditures to influence public opinion (grassroots lobbying)	36		
37 Total lobbying expenditures to influence a legislative body (direct lobbying)	37		66,430
38 Total lobbying expenditures (add lines 36 and 37)	38		66,430
39 Other exempt purpose expenditures	39		78,756,167
40 Total exempt purpose expenditures (add lines 38 and 39)	40		78,822,597
41 Lobbying nontaxable amount Enter the amount from the following table—	41		1,000,000
42 Grassroots nontaxable amount (enter 25% of line 41)	42		250,000
43 Subtract line 42 from line 36 Enter -0- if line 42 is more than line 36	43		0
44 Subtract line 41 from line 38 Enter -0- if line 41 is more than line 38	44		0

If the amount on line 40 is—	**The lobbying nontaxable amount is—**
Not over $500,000	20% of the amount on line 40
Over $500,000 but not over $1,000,000	$100,000 plus 15% of the excess over $500,000
Over $1,000,000 but not over $1,500,000	$175,000 plus 10% of the excess over $1,000,000
Over $1,500,000 but not over $17,000,000	$225,000 plus 5% of the excess over $1,500,000
Over $17,000,000	$1,000,000

Caution: *If there is an amount on either line 43 or line 44, you must file Form 4720.*

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below
See the instructions for lines 45 through 50 on page 11 of the instructions)

	Lobbying Expenditures During 4-Year Averaging Period				
Calendar year (or fiscal year beginning in) ▶	**(a)** 2007	**(b)** 2006	**(c)** 2005	**(d)** 2004	**(e)** Total
45 Lobbying nontaxable amount	1,000,000	1,000,000	1,000,000	1,000,000	4,000,000
46 Lobbying ceiling amount (150% of line 45(e))					6,000,000
47 Total lobbying expenditures	66,430	85,000	83,000	84,641	319,071
48 Grassroots nontaxable amount	250,000	250,000	250,000	250,000	1,000,000
49 Grassroots ceiling amount (150% of line 48(e))					1,500,000
50 Grassroots lobbying expenditures					

Part VI-B **Lobbying Activity by Nonelecting Public Charities**
(For reporting only by organizations that did not complete Part VI-A) (See page 11 of the instructions.)

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of	Yes	No	Amount
a Volunteers		No	
b Paid staff or management (Include compensation in expenses reported on lines **c** through **h.**)			
c Media advertisements			
d Mailings to members, legislators, or the public			
e Publications, or published or broadcast statements			
f Grants to other organizations for lobbying purposes			
g Direct contact with legislators, their staffs, government officials, or a legislative body			
h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means			
i Total lobbying expenditures (Add lines **c** through **h.**)			

If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying activities

Part VII **Information Regarding Transfers To and Transactions and Relationships With Noncharitable Exempt Organizations** (See page 12 of the instructions.)

51 Did the reporting organization directly or indirectly engage in any of the following with any other organization described in section 501(c) of the Code (other than section 501(c)(3) organizations) or in section 527, relating to political organizations?

		Yes	No
a Transfers from the reporting organization to a noncharitable exempt organization of			
(i) Cash	**51a(i)**		No
(ii) Other assets	**a(ii)**		No
b Other transactions			
(i) Sales or exchanges of assets with a noncharitable exempt organization	**b(i)**		No
(ii) Purchases of assets from a noncharitable exempt organization	**b(ii)**		No
(iii) Rental of facilities, equipment, or other assets	**b(iii)**		No
(iv) Reimbursement arrangements	**b(iv)**		No
(v) Loans or loan guarantees	**b(v)**		No
(vi) Performance of services or membership or fundraising solicitations	**b(vi)**		No
c Sharing of facilities, equipment, mailing lists, other assets, or paid employees	**c**		No

d If the answer to any of the above is "Yes," complete the following schedule Column (b) should always show the fair market value of the goods, other assets, or services given by the reporting organization If the organization received less than fair market value in any transaction or sharing arrangement, show in column (d) the value of the goods, other assets, or services received

(a) Line no	(b) Amount involved	(c) Name of noncharitable exempt organization	(d) Description of transfers, transactions, and sharing arrangements

52a Is the organization directly or indirectly affiliated with, or related to, one or more tax-exempt organizations described in section 501(c) of the Code (other than section 501(c)(3)) or in section 527? ▶ ☐ **Yes** ☑ **No**

b If "Yes," complete the following schedule

(a) Name of organization	(b) Type of organization	(c) Description of relationship

TY 2007 Cash Grants Paid Schedule

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Class of Activity	Recipient's name	Address	Amount	Relationship
	see general explanation statement		4,133,008	

TY 2007 Gain/Loss from Sale of Public Securities Schedule

Name:	Girl Scouts of the United States of America
EIN:	13-1624016
Gross Sales Price:	87,314,000
Basis:	89,610,562
Sales Expenses:	
Total (net):	-2,296,562

TY 2007 General Explanation Attachment

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Identifier	Return Reference	Explanation
DEPRECIATION	PART IV, LINE 57	COST ACC NET BOOK DEPR VALUE LAND $ 377,059 377,059 BUILDINGS & IMPROVEMENTS 53,267,789 30,749,169 22,518,620 EQUIPMENT 5,200,959 4,477,016 723,943 FURNITURE & FIXTURES 17,218,74 5 15,708,789 1,509,956 -- ----- $76,064,552 50,934,974 25,129,578 PART II, LINE 42 DEPRECIATION EXPENSE FOR 2007 $ 2 ,512,034 ============

Identifier	Return Reference	Explanation
Grants and Allocations	Part II, Line 22	Grants and scholarships were awarded to various Girl Scout Councils, individual Girl Scout members, the World Association of Girl Guides and Girl Scouts, and Girl Scout Council staff members for the following activities Scholarships awarded to adult Girl Scouts to attend training events to improve skills 773,413 Grants to Girl Scout Councils to defray some expenses associated with membership outreach 748,427 Federal appropriation grant to Girl Scout Councils for funding Girl Scout activities related to a mother/daughter visitation program and its outreach to girls detained in juvenile detention centers 659,192 Grant from Unilever to provide assistance to Girl Scout councils in developing innovative program activities for girls that would promote self esteem and address related issues such as body image, self confidence and peer pressure 576,772 Grants awarded to Girl Scout Councils to be used for the promotion and development of Girl Scouting in Connecticut, Maryland, Massachusetts, Minnesota, New Hampshire, New Jersey and New York 443,395 Grants and scholarships awarded for the promotion of worldwide Girl Scouting as a contribution toward world peace and good will by financing international exchange programs 228,884 Federal appropriation for funding Girl Scout program activities in rural communities 167,014 Grant awarded from Lockheed Martin to enable older Girl Scouts to explore science technology, engineering, and mathematics in a supporting hands-on, non-competitive environment 92,694 Non designated donations used to advance the Girl Scout movement 78,357 A federal appropriation to develop programs in 17 councils to help improve the health of girls, 11-17 through educational and hands on activities related to physical activity, good nutrition, and a healthy lifestyle 73,696 Programs which develop leadership capabilities of GSUSA's members 52,781 Federal appropriation for funding Girl Scout program activities located in or near Public and/or Indian Housing 49,264 Scholarships awarded to Girl Scouts to attend Wider Opportunity Events 45,654 Grants awarded to encourage young girls to respect, protect and preserve wildlife by means of wildlife values education 37,235 A grant to develop car care program resources for girls 14 - 17 as well as to educate them about cars and careers in the automotive industry 37,055 A grant to support the development of School Success Clubs, a national program to offer school based clubs to positively impact girls' success in school 30,000 A grant from the Pepsico Foundation in support of the Healthy Living Campaign to improve the health of girls and families and create a social trend of healthy living 13,500 Scholarships for girls from underrepresented populations to attend GSUSA leadership Institutes or other similar GSUSA leadership development opportunities 12,675 Grant awarded from Metropolitan Life Foundation to fund Girl Scouts' projects such as mentoring programs, national health, sports and fitness-initiative projects that provides opportunities for girls ages 15 - 17 5,000 A grant from the Annenberg Foundation in support of the Arts Initiative 5,000 A grant from the Motorola Foundation to support a pilot FIRST Lego Leagues program at ten councils 3,000

TY 2007 Member Benefits Schedule

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Type of Benefit	Amount
GIRL SCOUT ACTIVITY ACCIDENT INSURANCE -	
BASIC ACCIDENT PROTECTION FOR REGISTERED	
MEMBERS FOR APPROVED, SUPERVISED GIRL SCOUT	
ACTIVITIES	509,695

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TY 2007 Other Assets Schedule

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Description	Beginning of Year Amount	End of Year Amount
DEFERRED GIFTS RECEIVABLE		1,845,120
FUNDS HELD IN TRUST FOR OTHERS		1,019,485

TY 2007 Other Changes in Net Assets Schedule

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Description	Amount
NET UNREALIZED LOSS ON INVESTMENTS	23,849,441
PERIODIC PENSION COST	10,268,472
CHANGE IN VALUE OF DEFERRED GIFTS	875,266

TY 2007 Other Expenses Not Included Schedule

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Description	Amount
AUDITED FINANCIAL STATEMENTS	12,595,315
AUDITED FINANCIAL STATEMENTS	289,876

TY 2007 Other Liabilities Schedule

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Description	Beginning of Year Amount	End of Year Amount
FUNDS HELD IN TRUST		1,019,485

TY 2007 Other Revenues Included Schedule

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Description	Amount
THAN NET PERIODIC PENSION COST	-10,268,472
GIFTS	-875,266

TY 2007 Other Revenues Not Included Schedule

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Description	Amount
AUDITED FINANCIAL STATEMENTS	12,595,315
AUDITED FINANCIAL STATEMENTS	289,876

TY 2007 Payments to Affiliates Schedule

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Name	Address	Amount	Purpose
WORLD ASSOCIATION OF GIRL GUIDES AND GIRL SCOUTS		1,817,343	

TY 2007 Sales Of Inventory Schedule

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Category	Gross Sales	Cost of Goods Sold	Net (Gross Sales Minus Cost of Goods Sold)
GIRL SCOUT MERCHANDISE	41,962,128	18,441,858	23,520,270
JULIETTE GORDON LOW BIRTHPLACE CENTER	464,183	174,307	289,876

TY 2007 Scholarship Award Statement

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Statement: REQUIREMENTS FOR GIRL SCOUT COUNCILS AND INDIVIDUALS RECEIVING GRANTS: (A). MEMBERSHIP IN GIRL SCOUTING; (B). GIRL SCOUT COUNCIL'S PARTICIPATING IN THE DELIVERY OF FUNDED INITIATIVES; (C). GIRL SCOUT COUNCIL STAFF AND VOLUNTEERS PARTICIPATING IN NATIONAL LEARNING OPPORTUNITIES OR JOB RELATED COURSES.

TY 2007 Self Dealing Statement

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Line Number	Explanation
2c	MIMI U.B. COOPERSMITH FREDMAN, CEO OF THE BARASH GROUP IS A MEMBER OF THE BOARD OF DIRECTORS OF GSUSA. DURING THIS PAST FISCAL YEAR, GIRL SCOUT MERCHANDISE PURCHASED MERCHANDISE FROM THE BARASH GROUP. THIS MERCHANDISE IS SOLD TO OUR WHOLESALE CUSTOMERS FOR RESALE TO THE MEMBERSHIP, AS WELL AS DIRECTLY TO THE MEMBERSHIP AT RETAIL. THE MERCHANDISE CONSISTS PRIMARILY OF AWARDS AND NOVELTY GIFT ITEMS. THE TOTAL PURCHASES FROM THE BARASH GROUP FOR FISCAL YEAR ENDED 2008 WAS $46,395. THE TRANSACTIONS WERE CONDUCTED AT ARMS-LENGTH.
2d	GSUSA PAID REASONABLE COMPENSATION TO KEY EMPLOYEES AS REPORTED ON FORM 990, PART V-A. GSUSA ALSO REIMBURSED MEMBERS OF THE BOARD OF DIRECTORS FOR OUT-OF-POCKET EXPENSES INCURRED IN CONNECTION WITH MEETING ATTENDANCE ON BEHALF OF GSUSA IN ACCORDANCE WITH GSUSA ACCOUNTABLE PLAN RULES.

Note: To capture the full content of this document, please select landscape mode (11" x 8.5") when printing.

TY 2007 Supplemental Support Schedule

Name: Girl Scouts of the United States of America

EIN: 13-1624016

Year	Gifts, Grants and Contributions Received	Membership Fees Received	Gross Receipts From Admissions, Etc.	Gross Investment Income And Post 1975UBI	Net UBI Pre 1975	Tax Revenues Levied For Organization's Benefit	Value Of Services, Facilities Furnished By Government	Other Income	Total
2006	6,779,920	33,213,606	45,652,162	14,356,481				220	100,002,389
2005	9,949,488	34,421,622	41,029,687	14,372,438				340	99,773,575
2004	9,090,562	35,589,675	43,485,203	10,238,382				2,540	98,406,362
2003	10,506,186	37,514,369	45,727,328	9,742,076				4,134	103,494,093

Form 990, Part VI, Line 90a - List the states with which a copy of this return is filed:

List the states with which a copy of this return is filed	AL, AK, AZ, AR, CA, CO, CT, DC, FL, GA, KY, ME, MD, MA, MI, MN, MS, NH, NJ, NM, NY, NC, ND, OH, OK, PA, RI, SC, TN, UT, VA, WA, WV

Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
RHEA S SCHWARTZ 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 50	0	0	0
SARA L SCHWEBEL 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 50	0	0	0
DR GLORIA D SCOTT 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER/EX-OFFICIO 50	0	0	0
MAJOR GENERAL ANNIE SOBEL 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 50	0	0	0
GAIL M TALBOTT 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 50	0	0	0
DAVIA B TEMIN 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 50	0	0	0
CYNTHIA B THOMPSON 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER/EX-OFFICIO 50	0	0	0
MARISA TABIZON THOMPSON 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 50	0	0	0
JOAN WAGNON 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 50	0	0	0
PERRY YEATMAN 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 50	0	0	0

Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
GAIL G MATTSON 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0
DR MELODIE MAYBERRY STEWART 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0
JOE MAYFIELD 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0
LINDA MAZON GUTIERREZ 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0
MRS ARTHUR E MOTCH JR 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER/EX-OFFICIO 5 0	0	0	0
DEBRA NAKATOMI 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0
BETTY F PILSBURY 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER/EX OFFICIO 5 0	0	0	0
JUDITH A RAMALEY 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0
PATRICIA BOWE ROMINES 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0
ANGEL L RODRIGUEZ 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0

Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
MICHELLE L HOLIDAY 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0
OLIVIA N GRAHAM 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0
NAN C HILLIS 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0
KIP HUGHES 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0
MARNE L KELLER KRIKAVA 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0
B LARAE ORULLIAN 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER/EX-OFFICIO 5 0	0	0	0
CONNIE L LINDSEY 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0
SANDRA E MADRID PHD 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0
NANCY MARINO 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0
CONNIE MATSUI 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER/EX-OFFICIO 5 0	0	0	0

Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
PATSY BRISON 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0
MIMI UB COPPERSMITH 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0
VALDAR CORYAT 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0
TANYA DAWKINS 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0
TJADA DOYEN 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0
RAQUEL EGUSQUIZA 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0
JOYCE ESPY SEARCY 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0
ELINOR JOHNSTONE FERDON 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0
JANE C FREEMAN 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER/EX-OFFICIO 5 0	0	0	0
TOM FROST III 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0

Form 990, Part V-A - Current Officers, Directors, Trustees, and Key Employees:

(A) Name and address	(B) Title and average hours per week devoted to position	(C) Compensation (If not paid, enter -0-.)	(D) Contributions to employee benefit plans & deferred compensation plans	(E) Expense account and other allowances
KATHY CLONINGER 420 FIFTH AVENUE NEW YORK, NY 10018	MEMBER/EX-OFFICIO/PRESIDENT 45 0	453,314	100,925	0
FLORENCE CORSELLO 420 FIFTH AVENUE NEW YORK, NY 10018	MEMBER/EX-OFFICIO/CFO 45 0	329,986	96,230	0
PATRICIA DIAZ DENNIS 420 FIFTH AVENUE NEW YORK, NY 100182798	CHAIR, NATIONAL BOARD 5 0	0	0	0
SHARON H MATTHEWS 420 FIFTH AVENUE NEW YORK, NY 100182798	FIRST VICE CHAIR 5 0	0	0	0
MARY P BORBA 420 FIFTH AVENUE NEW YORK, NY 100182798	SECOND VICE CHAIR 5 0	0	0	0
LINDA P FOREMAN 420 FIFTH AVENUE NEW YORK, NY 100182798	SECRETARY 5 0	0	0	0
GWENDOLYN J WONG 420 FIFTH AVENUE NEW YORK, NY 100182798	TREASURER 5 0	0	0	0
SUSAN L ANDERSON 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0
DR DONNA L BLACKWELL 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0
MARIA W BLAKE 420 FIFTH AVENUE NEW YORK, NY 100182798	MEMBER-AT-LARGE 5 0	0	0	0

Additional Data

Software ID:
Software Version:
EIN: 13-1624016
Name: Girl Scouts of the United States of America

Form 990, Part III - Program Service Accomplishments:

All organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501 (c)(3) and (4) organizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others.)	Program Service Expenses (Required for 501(c)(3) and (4) orgs., and 4947(a)(1) trusts; but optional for others.)
GIRL SCOUT MERCHANDISE - ADMINISTRATIVE EXPENSES (Grants and allocations $) If this amount includes foreign grants, check here ▶ ☐	
OF PROVIDING GIRL SCOUTS OF THE UNITED STATES OF (Grants and allocations $) If this amount includes foreign grants, check here ▶ ☐	
AMERICA'S UNIFORM AND EQUIPMENT SERVICES (Grants and allocations $) If this amount includes foreign grants, check here ▶ ☐	12,885,193
SERVICE DELIVERY TO LOCAL COUNCILS - PROVIDE DIRECT CONSULTATION AND TECHNICAL ASSISTANCE SERVICES TO ALL GIRL SCOUT COUNCILS NATIONWIDE, AND USA GIRL SCOUTS OVERSEAS, TO ASSURE THE DELIVERY OF SERVICES TO GIRLS AND ADULTS IN ACCORDANCE WITH THE MISSION, POLICIES, AND GOALS OF THE ORGANIZATION (Grants and allocations $ 1,666,929) If this amount includes foreign grants, check here ▶ ☐	29,842,281
PROGRAM DEVELOPMENT AND TRAINING - RESEARCH, DEVELOP AND EVALUATE GIRL SCOUTS PROGRAM FOR GIRLS, AND TRAINING FOR VOLUNTEER AND PROFESSIONAL STAFF TO BUILD GIRLS OF COURAGE, CONFIDENCE, AND CHARACTER, WHO MAKE THE WORLD A BETTER PLACE DELIVER EDUCATIONAL AND TRAINING OPPORTUNITIES FOR GIRLS AND ADULTS AT JULIETTE GORDON LOW BIRTHPLACE AND EDITH MACY CONFERENCE CENTER, PROVIDE BASIC ACCIDENT PROTECTION FOR REGISTERED MEMBERS FOR APPROVED, SUPERVISED GIRL SCOUT ACTIVITIES (Grants and allocations $ 2,342,079) If this amount includes foreign grants, check here ▶ ☐	24,919,622
COMMUNICATIONS - COMMUNICATE TO MEMBERSHIP AND GENERAL PUBLIC KEY MESSAGES ABOUT GIRL SCOUTING PUBLICATION OF GIRL SCOUT LEADER MAGAZINE, DESIGN, DEVELOP AND DISSEMINATE PUBLIC RELATIONSHIP TOOLS AND MATERIALS FOR USE BY GIRL SCOUT COUNCILS (Grants and allocations $) If this amount includes foreign grants, check here ▶ ☐	9,609,311
INTERNATIONAL SERVICES - PROVIDE OPPORTUNITIES FOR GIRLS AND ADULTS FROM ACROSS BORDERS AND DIVERSE CULTURES TO LIVE, PLAN, AND WORK TOGETHER FOR A PERIOD OF TIME (Grants and allocations $ 124,000) If this amount includes foreign grants, check here ▶ ☑	1,566,190